



**Corporation of the Municipality of South Huron  
Committee of the Whole  
Agenda**

**Tuesday, November 14, 2017, 4:00 p.m.  
Olde Town Hall-Carling Room**

**Accessibility of Documents:**

Documents are available in alternate formats upon request. If you require an accessible format or communication support, please contact the Clerk's Department at 519-235 -0310 or by email at [g.scharback@southhuron.ca](mailto:g.scharback@southhuron.ca) to discuss how best we can meet your needs.

**Pages**

1. Meeting Called to Order
2. Amendments to the Agenda, as Distributed and Approved by Council

**Recommendation:**

**That South Huron Committee of the Whole approves the Agenda as presented.**

3. Disclosure of Pecuniary Interest and the General Nature Thereof
4. Delegations
  - 4.1 Ausable Bayfield Conservation Foundation - Kate Monk and Judith Parker
  - 4.2 South Huron Chamber of Commerce - Joan Brady
  - 4.3 South Huron Community Choir - Jean Jacobe
  - 4.4 South Huron Hospital Foundation - Pat O'Rourke
  - 4.5 South Huron Medical Recruitment & Retention Committee - Joanne Bowen

#### 4.6 The Cultural Collective/Farmers Market - Aaron Neeb

**Recommendation:**

**That South Huron Committee of the Whole hereby receives the delegations as presented from:**

- **Ausable Bayfield Conservation Foundation;**
- **South Huron Chamber of Commerce;**
- **South Huron Community Choir;**
- **South Huron Hospital Foundation;**
- **South Huron Medical Recruitment & Retention Committee; and**
- **The Cultural Collective/Farmers Market.**

#### 5. Reports

##### Budget Committee Meeting #3 - Budget Deliberations - Community Grants

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5.13	The Cultural Collective/Farmers Market	112

**Recommendation:**

**That South Huron Committee of the Whole hereby receives the 2018 Community Grant Requests from the following Community Groups:**

- Ausable Bayfield Conservation Foundation;
- Big Brothers Big Sisters of South Huron;
- Exeter BIA;
- Exeter Chapter Order of the Eastern Star;
- Exeter Saddle Club;
- Exeter United Church UCW;
- South Huron Chamber of Commerce;
- South Huron Community Choirs;
- South Huron Hospital Auxiliary;
- South Huron Hospital Foundation;
- South Huron Medical Recruitment and Retention Committee;
- The Cultural Collective/Farmers Market; and
- Exeter Lions Club.

6. Adjournment

**Recommendation:**

**That South Huron Committee of the Whole does now adjourn at \_\_\_\_\_ p.m.**

Organization / Group	Project/Event	Total Project	Requested		Approved for 2018
Ausable Bayfield Conservation Foundation	Purchase a six-passenger electric cart for South Huron Trail	\$ 13,500	\$ 6,000		
Big Brothers Big Sisters of South Huron	Offset costs of SHRC hall rental, for spring Mom2Mom sale, fall Mom2Mom Sale and Christmas shopping event	\$ 2,090	\$ 1,268	Per Procedure section of policy, related revenues will be recorded to respective departments	
Exeter Business Improvement Area	Offset operating costs for the Welcome Centre	\$ 18,000	\$ 6,000		
Exeter Chapter Order of Eastern Star	Offset costs of Hall rental for BBQ fundraiser on June 3/18 for Jessica's House	\$ 3,500	\$ 500	Per Procedure section of policy, related revenues will be recorded to respective departments	
Exeter Saddle Club	Offset costs of rental for horseshoe ring and/or Ag building rental for Club horse shows for youth and seniors	\$ 4,000	\$ 1,200	Per Procedure section of policy, related revenues will be recorded to respective departments	
Exeter United Church UCW	Offset costs of SHRC hall rental for fundraising meal for the United Church in Exeter on May 3/18	\$ 1,983	\$ 513	Per Procedure section of policy, related revenues will be recorded to respective departments	
South Huron Chamber of Commerce	Contribute to the salary of the SHCC's Executive Director	\$ 89,500	\$ 10,000		
South Huron Community Choir	Offset costs of SHRC hall rental for Fundraising Cabaret Concert spring of 2018	\$ 4,500	\$ 2,000	Per Procedure section of policy, related revenues will be recorded to respective departments	
South Huron Hospital Auxiliary	Offset costs of SHRC hall rental for spring and fall rummage sales in 2018	\$ 3,465	\$ 2,945	Per Procedure section of policy, related revenues will be recorded to respective departments	
South Huron Hospital Foundation	Offset costs of SHRC hall rental for annual Gala	\$ 128,650	\$ 2,300	Per Procedure section of policy, related revenues will be recorded to respective departments	
South Huron Medical Recruitment & Retention Committee	Costs to promote South Huron at any recruiting at fairs and job expos	\$ 1,500	\$ 1,500		
The Cultural Collective/Farmers Market	Hire staff to create & implement a strategic plan and fundraising plan and to offset costs for advertising and promoting the market	\$ 6,500	\$ 5,000		
In Year Grant Requests	To accommodate unexpected in year grant requests, including "In Memory" donations.	\$ 3,000	\$ 3,000		
<b>Total 2018 Requests</b>			<b>\$ 42,226</b>		<b>\$ -</b>

Applications received after deadline

\$ 65,784  
\$ (65,784)

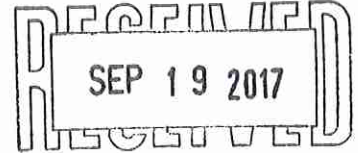
Organization / Group	Project/Event	Total Project	Requested		Approved for 2018
Exeter Lions Club	Offset Operating costs of Youth Centre	\$ 25,702	\$ 5,000	Application Rec'd Sept 28.17	





## Municipality of South Huron

### Community Grant Application Form



Please return application by September 21 of any given year to:  
 Sandy Becker, Financial Services Manager/Treasurer  
 Municipality of South Huron,  
 322 Main St S, P O Box 759, Exeter, Ontario N0M 1S6  
 (519) 235-0310

Name of Applicant/Organization/Service Club/Community Group: Ausable Bayfield Conservation Foundation		
Contact Person: Mrs. Judith Parker		
Position held in organization by contact person: Secretary		
Mailing Address: 71108 Morrison Line, R.R.#3, Exeter, Ontario N0M 1S5		
Telephone: 519-235-2610	Cell:	Fax: 519-235-1963
E-mail address: jparker@abca.on.ca Website: www.abca.on.ca		
Specifics of Event/Project/Program requesting funds: Purchase of six-passenger electric cart for the South Huron Trail.		
Total Project Budget: \$13,500		
Amount of Funds requested from the Municipality: \$6,000 (For in-kind requests please provide the monetary equivalent of the grant request)		
Have you applied to the Municipality for Funding in the past? If yes, please provide summary of request. Received \$7,500 for the Woodlands Reflection Shelter (three years of \$2,500 per year 2012-2014).		
Applicants may present their funding request as a delegation to Council. Do you want to present your request to Council? <input checked="" type="radio"/> Yes <input type="radio"/> No		
<b>For Organizations/Service Clubs:</b>		
Are you a non-profit Organization? <input checked="" type="radio"/> Yes <input type="radio"/> No		
Charitable Registration Number (if applicable): 118796796RR0001		
Date of Incorporation (if applicable): June 1, 1974		
Organization/Project/Event Budget – attach or complete page 4		

**Grant Category and Description:**

Please check the appropriate category & grant type:

- |   |   |                               |
|---|---|-------------------------------|
| <input type="radio"/> Youth/Senior Event                                | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Community Beautification                          | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Arts, Culture and Heritage                        | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Tourism Development                               | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Community Special Event                           | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input checked="" type="radio"/> Capital funding for a specific project | <input checked="" type="radio"/> Monetary | <input type="radio"/> In Kind |

**Project Information:**

Provide a brief description of the event, program or project. Include goals and timelines.

In 2005 a used, six passenger golf cart was acquired to provide citizens with mobility challenges the experience of enjoying the South Huron Trail. The Trail Mobile is operated by volunteers and is well used by South Huron residents. The cart is at the end of its life cycle and the goal is to purchase a new electric cart to continue bringing more people to an accessible nature trail. The goal is to

SEE NEXT PAGE  
(1)

If this is *not* a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.

What is the specific purpose that the grant funds will be used for?

The purpose of the funds is to acquire passenger cart to allow citizens to experience the beauty of the South Huron Trail as well as the physical, emotional and spiritual benefits of spending time in nature.

SEE NEXT PAGE  
(1)

For in-kind requests please provide details on type of request (ie materials, equipment or resources).

Indicate what other sources of funding is supporting this event, program or project.

We have received donations of \$5,000 to date. The Conservation Foundation is hoping to be able to contribute \$2,500.

Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)? The South Huron Trail is an 8-kilometre nature trail along the Ausable River eastward from Exeter and includes the MacNaughton - Morrison Trail and Morrison Dam Conservation Area. It is used by thousands of people each

SEE NEXT PAGE  
(1)

(1)

***Project Information:***

**Provide a brief description of the event, program or project. Include goals and timelines.**

In 2005 a used, six passenger golf cart was acquired to provide citizens with mobility challenges the experience of enjoying the South Huron Trail. The Trail Mobile is operated by volunteers and is well used by South Huron residents. The cart is at the end of its life cycle and the goal is to purchase a new electric cart to continue bringing more people to an accessible nature trail. The goal is to acquire the cart before May 2018.

**What is the specific purpose that the grant funds will be used for?**

The purpose of the funds is to acquire passenger cart to allow citizens to experience the beauty of the South Huron Trail as well as the physical, emotional and spiritual benefits of spending time in nature.

**Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)?**

The South Huron Trail is an 8-kilometre nature trail along the Ausable River eastward from Exeter and includes the MacNaughton – Morrison Trail and Morrison Dam Conservation Area. It is used by thousands of people each year and has become an important part of the lives of area residents and has become a tourist destination.

The Trail Mobile experience is free for anyone with mobility issues. Spending time in nature has tremendous physical, emotional and spiritual benefits and improves the overall wellbeing. The volunteer drivers also benefit from a worthwhile, fulfilling experience.



**Organization Details:**

<p>Provide a brief history of your organization, and indicate if it is incorporated as a non-profit organization.</p> <p>The Ausable Bayfield Conservation Foundation (ABCF) is a registered charitable organization having received its charter on June 1, 1974. The ABCF was established in order to fund and initiate a number of projects that support the community's mission and vision for the watershed. The ABCF has successfully supported conservation efforts by raising funds through events such as the Conservation Dinner and an annual golf tournament in partnership with Friends of the South Huron Trail. The ABCF created the Huron Tract Land Trust Conservancy (HTLTC) in 2011. This gave donors another option to leave a local legacy through monetary bequests and donations of land with natural, recreational, scenic, historical, or agriculture value.</p>	
<p>Is your group able to issue charitable tax receipts on its own?    Yes</p>	
<p>What are the general objectives/services of your organization?</p> <p>Mission - Fostering financial partnerships supporting watersheds  Vision - Active community partnerships sustaining healthy watersheds  Mandate - Raising Funds, Fostering Partnerships, Providing Funds, Acquiring conservation lands  To develop successful fundraising events and obtain sponsorships, grants and donations to support programs and projects that protect and improve the watershed. Seek, develop and foster partnerships to support action for conservation programs. Review requests and</p>	SEE NEXT PAGE (2)
<p>In what geographical area does your organization operate?</p> <p>The ABCF geographical area operates in the following municipalities: South Huron, Bluewater, Central Huron, Huron East, Lambton Shores, North Middlesex, Middlesex Centre, West Perth, Perth South. <del>This specific project is only within the Municipality of South Huron</del></p>	SEE NEXT PAGE (2)
<p>Do volunteers participate in your organization? If yes, indicate the number of volunteers and type of involvement?</p> <p>The ABCF board of directors is made up of 9 volunteers who contribute their time to operating the Foundation.  Two South Huron citizens are the volunteer drivers for the Trail Mobile (there is the opportunity for more). The trail itself is maintained by a group of 12 volunteers (Friends of the South Huron</p>	SEE NEXT PAGE (2)
<p>List the Executive Officers of your organization:</p> <p>Chair - Bob Radke; Vice Chair - Dave Crockett; Directors - Gerry Cook, Peter Darbishire, Roger Lewington, David McClure, Anne Melady, Robert Norris and Tom Prout; Secretary - Judith Parker; Treasurer - Bev Brown</p>	

(2)

**Organization Details:****What are the general objectives/services of your organization?**

Mission - Fostering financial partnerships supporting watersheds

Vision - Active community partnerships sustaining healthy watersheds

Mandate - Raising Funds, Fostering Partnerships, Providing Funds, Acquiring conservation lands

To develop successful fundraising events and obtain sponsorships, grants and donations to support programs and projects that protect and improve the watershed. Seek, develop and foster partnerships to support action for conservation programs. Review requests and recommend funding for activities and programs that fit the objectives in our project areas.

**In what geographical area does your organization operate?**

The ABCF geographical area operates in the following municipalities: South Huron, Bluewater, Central Huron, Huron East, Lambton Shores, North Middlesex, Middlesex Centre, West Perth, Perth South. This specific project is only within the Municipality of South Huron.

**Do volunteers participate in your organization? If yes, indicate the number of volunteers and type of involvement?**

The ABCF board of directors is made up of 9 volunteers who contribute their time to operating the Foundation.

Two South Huron citizens are the volunteer drivers for the Trail Mobile (there is the opportunity for more). The trail itself is maintained by a group of 12 volunteers (Friends of the South Huron Trail).

<b>Project Budget:</b>	
Please provide or attach documentation if available	
<b>Revenue Sources</b>	
Applicant Contribution	\$2,500
Grants	\$6,000
Donation/Sponsorships	
Fund-raising efforts	\$5,000
Other Sources	
<b>Total Revenue</b>	<b>\$13,500</b>
<b>Expenses</b>	
Advertising and Promotion	
Program Supplies	
Entertainment	
Administration	
Salaries/Wages	\$500
Facilities Rental	
Prizes and Awards	
Other	\$13,000
<b>Total Expenses</b>	<b>\$13,500</b>

**Terms and Conditions:**

In the event that a grant is awarded, the applicant agrees to the following:

- To provide a complete status report of the use of the funds within 60 days of the event, project or program completion.
- To provide a financial statement from the previous year from either the event or the organization.
- To acknowledge the support of the Municipality of South Huron in all printed material and through other promotional means.
- The funds will be used only for the purposes described in this application.
- To inform Council if the project is delayed or changed substantially for any reason.
- In the event that the project does not go forward, the applicant will return those funds granted for the proposed project.

Signature: Judith Parker Digitally signed by Judith Parker  
DN: cn=Judith Parker, o=ABCA, ou,  
email=info@abca.on.ca, c=CA  
Date: 2017.09.19 09:24:20 -04'00' Print Name: Judith Parker

Organization/ Service Club/Community Group: Ausable Bayfield Conservation Foundation

Date Submitted: September 19, 2017

**AUSABLE BAYFIELD CONSERVATION FOUNDATION**  
**Financial Statements**  
**Year Ended December 31, 2016**



**AUSABLE BAYFIELD CONSERVATION FOUNDATION**  
**Index to Financial Statements**  
**Year Ended December 31, 2016**

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**INDEPENDENT AUDITOR'S REPORT**

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To the Members of Ausable Bayfield Conservation Foundation

We have audited the accompanying financial statements of Ausable Bayfield Conservation Foundation, which comprise the statement of financial position as at December 31, 2016 and the statements of revenues and expenditures, changes in net assets and cash flow for the year then ended, and a summary of significant accounting policies and other explanatory information.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

**Basis for Qualified Opinion**

In common with many charitable organizations, the Foundation derives revenue from fundraising activities and donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the foundation and we were not able to determine whether any adjustments might be necessary to contributions, excess of revenues over expenditures, current assets and net assets.

*continues . .*

*James B. MacNeill CPA, CA    Jeremy A. Giles CPA, CA    Lissa Savage CPA, CA*  
*Robert F. Edmundson CPA, CA (Retired)*

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**INDEPENDENT AUDITOR'S REPORT (continued)**

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Qualified Opinion

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of Ausable Bayfield Conservation Foundation as at December 31, 2016 and the results of its operations and its cash flow for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

London, Ontario  
May 30, 2017

*MacNeill Edmundson*  
PROFESSIONAL CORPORATION  
CHARTERED PROFESSIONAL ACCOUNTANTS  
Authorized to practise public accounting by  
the Chartered Professional Accountants of Ontario

*James B. MacNeill CPA, CA    Jeremy A. Giles CPA, CA    Lissa Savage CPA, CA*  
*Robert F. Edmundson CPA, CA (Retired)*

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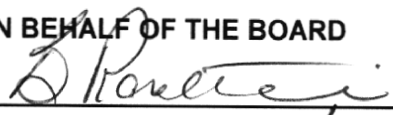
**AUSABLE BAYFIELD CONSERVATION FOUNDATION**

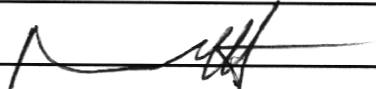
**Statement of Financial Position**

**December 31, 2016**

	2016	2015
<b>ASSETS</b>		
<b>CURRENT</b>		
Cash	\$ 132,524	\$ 147,350
Marketable securities (Note 7)	75,283	-
Accounts receivable	1,218	2,458
Inventory	1,162	1,710
	<u>210,187</u>	151,518
<b>CAPITAL ASSETS (Note 3)</b>	<u>169,075</u>	107,316
	<u><b>\$ 379,262</b></u>	<u><b>\$ 258,834</b></u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT</b>		
Accounts payable	\$ 2,091	\$ 666
Due to related party (Note 4)	3,573	15,058
	<u>5,664</u>	15,724
<b>DEFERRED REVENUE (Note 5)</b>	<u>85,768</u>	20,186
	<u><b>91,432</b></u>	35,910
<b>NET ASSETS</b>		
General fund	212,830	211,714
Reserve fund (Note 6)	75,000	11,210
	<u>287,830</u>	222,924
	<u><b>\$ 379,262</b></u>	<u><b>\$ 258,834</b></u>

**ON BEHALF OF THE BOARD**

  
 \_\_\_\_\_ Director

  
 \_\_\_\_\_ Director

**AUSABLE BAYFIELD CONSERVATION FOUNDATION**

**Statement of Changes in Net Assets**

**Year Ended December 31, 2016**

	General Fund		Reserve Fund		<b>2016</b>	2015
<b>NET ASSETS - BEGINNING OF YEAR</b>	\$	211,714	\$	11,210	\$ <b>222,924</b>	\$ 208,401
Excess of revenue over expenses		64,906		-	<b>64,906</b>	14,523
Interfund transfer		(63,790)		63,790	-	-
<b>NET ASSETS - END OF YEAR</b>	\$	212,830	\$	75,000	\$ <b>287,830</b>	\$ 222,924

**AUSABLE BAYFIELD CONSERVATION FOUNDATION****Statement of Revenues and Expenditures****Year Ended December 31, 2016**

	2016	2015
<b>REVENUE</b>		
Donations	\$ 152,523	\$ 15,021
Dinner	90,133	90,113
Deferred revenue - prior year	20,186	29,305
Commemorative Woods	14,521	9,537
Golf tournament	7,642	6,581
Partnership Programs	5,057	11,279
Interest	1,310	965
Deferred revenue - current year	(85,768)	(20,186)
	<b>205,604</b>	<b>142,615</b>
<b>EXPENSES</b>		
Partnership Programs	66,102	51,265
Dinner	58,473	57,767
Commemorative Woods	4,441	8,994
Golf tournament	3,353	2,795
Professional fees	2,845	4,618
Administration	2,533	1,940
Donations	2,100	-
Amortization	713	713
Land trust costs	138	-
	<b>140,698</b>	<b>128,092</b>
<b>EXCESS OF REVENUE OVER EXPENSES</b>	<b>\$ 64,906</b>	<b>\$ 14,523</b>

**AUSABLE BAYFIELD CONSERVATION FOUNDATION****Statement of Cash Flow****Year Ended December 31, 2016**

	2016	2015
<b>OPERATING ACTIVITIES</b>		
Excess of revenue over expenses	\$ 64,906	\$ 14,523
Item not affecting cash:		
Amortization of capital assets	713	713
	<u>65,619</u>	<u>15,236</u>
Changes in non-cash working capital:		
Accounts receivable	1,240	(125)
Inventory	548	(1,015)
Accounts payable	1,426	(1,926)
Deferred revenue	<u>65,582</u>	<u>(9,119)</u>
	<u>68,796</u>	<u>(12,185)</u>
Cash flow from operating activities	<u>134,415</u>	<u>3,051</u>
<b>INVESTING ACTIVITIES</b>		
Purchase of capital assets	(62,472)	-
Purchase of marketable securities	<u>(75,284)</u>	<u>-</u>
Cash flow used by investing activities	<u>(137,756)</u>	<u>-</u>
<b>FINANCING ACTIVITY</b>		
Advances from (to) related parties	<u>(11,485)</u>	<u>12,563</u>
<b>INCREASE (DECREASE) IN CASH FLOW</b>	<u>(14,826)</u>	<u>15,614</u>
Cash - beginning of year	<u>147,350</u>	<u>131,736</u>
<b>CASH - END OF YEAR</b>	<u>\$ 132,524</u>	<u>\$ 147,350</u>

# AUSABLE BAYFIELD CONSERVATION FOUNDATION

## Notes to Financial Statements

Year Ended December 31, 2016

### DESCRIPTION OF FOUNDATION

The Ausable Bayfield Conservation Foundation was incorporated without share capital on June 1, 1974. The Foundation is a registered charity under the *Income Tax Act*. The Foundation aids the Conservation Authority in the cultivation and advancements of conservation in the province of Ontario by providing funding for conservation projects that would otherwise not be undertaken by the Conservation Authority because of insufficient funding.

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations.

#### Revenue recognition

Ausable Bayfield Conservation Foundation follows the deferral method of accounting for contributions.

Revenues and expenditures related to operations and administrative activities are reported in the General Fund. Unrestricted contributions are recognized as revenue when received or receivable if the amount can be reasonably estimated and collection is reasonably assured. Restricted contributions are deferred and recognized as revenue in the period that the expenses are incurred.

The Reserve Fund is used to report funds internally restricted by the Board of Directors for specific purposes. The details of these funds are outlined in note 6.

#### Marketable securities

Marketable securities consist of cash and cash equivalents, fixed income and equities and are measured at fair value.

#### Inventory

Inventory consists of artwork intended to be auctioned off at a future fundraising dinner. It is valued at the lower of cost and the net realizable value with the cost being determined on a first-in, first-out basis.

(continues)



# AUSABLE BAYFIELD CONSERVATION FOUNDATION

## Notes to Financial Statements

Year Ended December 31, 2016

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### Capital assets

Amortization is provided for over the estimated useful lives of the assets. The rates used are as follows:

Reflection area	50 years	straight-line method
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#### Donated Services and Materials

The work of the Foundation is dependent on voluntary service by many of its members. Since these services are not normally purchased by the Foundation and because of the difficulty of determining their fair value, donated services are not recognized in these financial statements.

#### Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

### 2. FINANCIAL INSTRUMENTS

The Foundation's financial instruments consist of cash, accounts receivable, due to related parties, accounts payable and accrued liabilities. Unless otherwise noted, it is management's opinion that the foundation is not exposed to significant interest, currency or credit risks arising from these financial instruments. The financial instruments are recorded at cost and their fair value approximates their carrying values, unless otherwise noted.

### 3. CAPITAL ASSETS

	Cost	Accumulated amortization	2016 Net book value	2015 Net book value
Land	\$ 136,257	\$ -	\$ 136,257	\$ 73,785
Reflection area	35,670	2,852	32,818	33,531
	<u>\$ 171,927</u>	<u>\$ (2,852)</u>	<u>\$ 169,075</u>	<u>\$ 107,316</u>

# AUSABLE BAYFIELD CONSERVATION FOUNDATION

## Notes to Financial Statements

Year Ended December 31, 2016

### 4. RELATED PARTY TRANSACTIONS

The Ausable Bayfield Conservation Authority appoints directors from its own board to serve as directors on the Foundation, and approves the appointment of any member from the community at large.

The Ausable Bayfield Conservation Foundation is treated as a separate entity for financial reporting purposes. The total liabilities include an amount payable to Ausable Bayfield Conservation Authority in the amount of \$3,573 (2015 - \$15,058) for items purchased by the Authority on behalf of the Foundation, as well as contributions for education and barrier-free trails and facilities.

The Foundation expensed a total of \$14,159 (2015 - \$15,842) in the year for contributions made to Ausable Bayfield Conservation Authority programs. They include:

	2016	2015
Administrative costs	\$ 7,442	\$ 9,725
Trail development	3,364	6,117
Golf tournament	3,353	-
	<u>\$ 14,159</u>	<u>\$ 15,842</u>

During the year, the Foundation received amounts totaling \$44,396 (2015 - \$38,522) that were then transferred to the Ausable Bayfield Conservation Authority. This has been recorded as Partnership Programs expense.

### 5. DEFERRED REVENUE

	2016	2015
Huron Tract Land Trust Conservancy	\$ 58,367	\$ 213
Commemorative Woods	22,130	14,151
Grand Bend Community Foundation Trees	3,000	2,500
Woodland reflection shelter	924	-
Bayfield River Valley Trail Association	776	-
Parkhill scenic lookout	551	-
Camp Sylvan Education program	20	244
Pedestrian Bridge	-	3,078
	<u>\$ 85,768</u>	<u>\$ 20,186</u>

**AUSABLE BAYFIELD CONSERVATION FOUNDATION**

**Notes to Financial Statements**

**Year Ended December 31, 2016**

**6. RESERVE FUND**

The following is a summary of the internally restricted reserve fund.

	Opening Balance	Transfer from General Fund	Transfer to General Fund	Ending Balance
Land Acquisition	\$ 11,210	\$ 13,790	\$ -	\$ 25,000
Conservation Education	-	25,000	-	25,000
Accessible Facilities & Trails	-	25,000	-	25,000
	<u>\$ 11,210</u>	<u>\$ 63,790</u>	<u>\$ -</u>	<u>\$ 75,000</u>

Land Acquisition - to be used to acquire conservation lands, wetlands and natural areas;

Accessible Facilities & Trails - to be used for accessible facilities, accessible trails, conservation area improvements and commemorative woods.

**7. MARKETABLE SECURITIES**

	2016	2015
Cash and equivalents ( <i>market value \$25,000</i> )	\$ 25,000	\$ -
Fixed income ( <i>market value \$25,096</i> )	25,000	-
Equities ( <i>market value \$24,874</i> )	25,000	-
	<u>283</u>	<u>-</u>
Unrealized gain on investments	<u>\$ 75,283</u>	<u>\$ -</u>



**Big Brothers Big Sisters**  
of South Huron

September 2017

Dear Municipality of South Huron,

Please consider this to be our formal application for the Municipality of South Huron Community Grants Application for 2018. We are requesting an in kind donation to have the cost of the hall rental fees waived for 3 major fundraisers that our Agency hosts annually (2 Mom2Mom Sales and a Christmas Shopping Event). We received this grant for the 2017 year, and hope to be recipients again in 2018.

As you will see by our project budget, we have not incorporated the grant received from 2017, as 2 of the fundraisers have not yet happened, and therefore we do not have financial data available. We are basing our budget on financials from our 2016 events. We have also been in touch with the Municipality, inquiring what the arena rental costs would be for 2018, which is the amount that we are applying for this year (which is greater than the amount applied for in 2017).

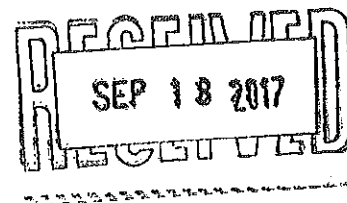
If you have any questions regarding this request, or require any more information, please do not hesitate to contact myself.

Thanks in Advance

*Amy Wilhelm*

Amy Wilhelm  
Caseworker/Resource Coordinator  
Big Brothers Big Sisters of South Huron

**Municipality of South Huron  
Community Grants Application 2018**



**Name of Applicant/Organization/Service Club/Community Group:** Big Brothers Big Sisters of South Huron

**Contact Person:** Amy Wilhelm

**Position held in organization by contact person:** Caseworker/Resource Coordinator

**Mailing Address:**

146 Main St. – Box 29  
Dashwood, Ont.  
N0M 1N0

**Telephone:** 519-237-3554

**Cell:**

**Fax:** 519-237-3190

**E-mail address:** cw@shbbbs.on.ca

**Website:** www.shbbbs.on.ca

**Specifics of Event/Project/Program requesting funds:**

Spring Mom2Mom Sale, Fall Mom2Mom Sale and Christmas Shopping Event

**Total Project Budget:**

Spring Mom2Mom Sale – \$411.09  
Fall Mom2Mom Sale – \$389.34  
Christmas Shopping Event - \$1,287.27  
Total Budget = \$2,089.70

**Amount of Funds requested from the Municipality: (For in-kind requests please provide the monetary equivalent of the grant request)**

Spring Mom2Mom Sale – \$313.40 (\$110 for Friday rental, \$203.40 for Saturday rental)  
Fall Mom2Mom Sale – \$313.40 (\$110 for Friday rental, \$203.40 for Saturday rental)  
Christmas Shopping Event - \$641.10 (\$110 for Friday rental, \$531.10 for Saturday rental)

**Total of In Kind Request = \$1,267.90**

**Have you applied to the Municipality for Funding in the past? If yes, please provide summary of request.** Yes. In 2016 we received a grant in the amount of \$907.99 to cover the cost of the arena rental for the Spring Mom2Mom Sale, the Fall Mom2Mom Sale and the Christmas Shopping Event

**Applicants may present their funding request as a delegation to Council. Do you want to present your request to Council?** No

**For Organizations/Service Clubs: Are you a non-profit Organization?** Yes

**Charitable Registration Number (if applicable):** 131161952RR001

**Date of Incorporation (if applicable):** April 23, 1979

**Organization/Project/Event Budget – attach or complete page 4**

**Grant Category and Description:**

**Please check the appropriate category & grant type:**

Youth/Senior Event	Monetary	In Kind
Community Beautification	Monetary	In Kind
Arts, Culture and Heritage	Monetary	In Kind
Tourism Development	Monetary	In Kind
Community Special Event	Monetary	<b>In Kind</b>
Capital funding for a specific project	Monetary	In Kind

**Project Information: Provide a brief description of the event, program or project. Include goals and timelines.**

Our Spring and Fall Mom2Mom Sales are set up like consignment stores, parents pay a \$10 fee to participate. They are assigned a vendor number and tag/price all of their gently used children's items that they wish to sell in our sale. Individuals pay a \$2 admission fee to come and shop at the sale. We also offer Spring and Fall themed pictures, by a local photographer, with a portion of those proceeds donated back to Big Brothers Big Sisters of South Huron

Our Christmas Shopping Event is a vendor sale. Vendors pay a fee to participate in our sale. They come and set up their table and sell their items from 10am to 4pm on Saturday. Individuals pay a \$2 admission fee to come and shop at the sale. We also offer Christmas themed pictures, by a local photographer, with a portion of those proceeds donated back to Big Brothers Big Sisters of South Huron.

**If this is not a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.**

Receiving an in kind donation to cover the cost of the arena rental for these 3 fundraisers will allow us to have less expenses, and to raise more money at each event. In turn, this will provide us with more funds to be able to operate our programs and services. It will also allow us to focus on recruiting more volunteers to serve the over 36 children in our various programs.

**What is the specific purpose that the grant funds will be used for?**

To cover the cost of the hall rental for these 3 fundraisers

**For in-kind requests please provide details on type of request (ie materials, equipment or resources) .**

To have the hall rental fees waived

**Indicate what other sources of funding is supporting this event, program or project.**

We receive no other sources of funding to support these events.

**Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)?**

The children, their families and the volunteers will all benefit from the proceeds raised at these 3 fundraisers.

**Provide a brief history of your organization, and indicate if it is incorporated as a non-profit organization.**

In 1903, one man seeing the need of a child began the first Big Brother match in Cincinnati, Ohio. The first

Canadian Big Brothers agency was established in 1913 in Hamilton ON.

In June of 1977, a steering committee began to create a local agency. In September of that year the first Board meeting was held, and in April of 1979 our Letters of Patent were granted. A Needs Study for service to Little Sisters proved positive, and a joint agency was formed in 1982.

**Is your group able to issue charitable tax receipts on its own?**

Yes

**What are the general objectives/services of your organization?**

**Objectives**

Our purpose is to provide a safe forum where children in need can form meaningful, positive relationships with caring adults, in order to foster their personal development. We strengthen our community through mentoring programs, encouraging individual potential in children and youth. As a member agency of Big Brothers Big Sisters of Canada (BBBSC), we assist our volunteers in building friendships, which provide guidance and encouragement to the children they support.

**Services**

**Big Brother/Big Sister Traditional Mentoring** - Provides boys and girls, ages 6 to 16, with a role model and friend to talk to and share the experiences of growing up with. Through regular outings, a relationship is developed, that is built on trust and common interests.

**Cross Gender Mentoring** - Due to the high number of young males waiting for a mentor, we support and encourage cross gender matching (adult female with a young male)

**Big Families** - As a Big Family, your entire family is involved in a match to a Little. By including the Little in the things that your family already does together, the Little will get to experience the dynamics, experiences and fun involved in a traditional family atmosphere.

**Couple for Kids** - As a Big Couple, you and your spouse can all do things together and/or you can each share time with the Little individually. This is a great way to spend time together while the child benefits from having a Big Brother and a Big Sister!

**In School Mentoring** - For one hour a week, mentors meet with their mentee on school property and engage in activities such as board games, crafts or just hanging out in the playground. The In School Mentoring program requires a weekly visit of 1 hour for the duration of the school year.

**In School Mentoring Co-op** - Placement opportunities are supported through high school co-op. This co-op program includes all components of the In School Mentoring Program.

**Big Bunch** - The Big Bunch program builds connections and offers a group setting for children to have fun, increase their self-esteem and learn new skills within a positive environment. This program provides regular outings and exposure to the wider community. Big Bunch is open to all of the children in our program, running twice a month.

**In what geographical area does your organization operate?**

We provide service to Ailsa Craig, Bayfield, Brucefield, Centralia, Dashwood, Exeter, Grand Bend, Hensall, Huron Park, Lucan, Parkhill, Zurich and surrounding areas.

**Do volunteers participate in your organization? If yes, indicate the number of volunteers and type of involvement?**

Yes – we currently have 33 volunteers, who play the role of the Big for our services listed above, as well as act as fundraising volunteers for the numerous fundraisers we hold throughout the year.

**List the Executive Officers of your organization:**

Dwayne LaPorte – Board President

Tracey McPherson – Board Vice President

Marg Collez – Secretary

Maggie Miller – Board Member

Gar Penhale – Board Member

Jenn Martin – Board Member

Katelyn Freiter – Board Member

Lauren Beer – Board Member

Stephen Troyer – Board Member

**Project Budget:**

**\*\*reflected from budgets from 2016 events**

**\*\*each events our expenses vary slightly depending on supplies required**

**Spring Mom2Mom Sale 2016 – Budget**

Advertising - \$68.25

Arena Rental - \$203.40

Tagging Guns - \$81.74

Miscellaneous - \$57.70

**Total = \$411.09**

**Fall Mom2Mom Sale 2016 – Budget**

Advertising - \$29.21

Arena Rental - \$203.40

Tagging Guns - \$42.71

Miscellaneous - \$114.02

**Total = \$389.34**

**Christmas Shopping Event 2016 – Budget**

Advertising - \$454.83

Arena Rental - \$531.10

Miscellaneous - \$301.34

**Total = \$1,287.27**



## Project Budget – Fall Mom2Mom Sale

<b>Revenue Sources</b>	
Applicant Contribution	
Grants	
Donation/Sponsorships	
20% donation back	\$506.90
Donations	\$33.00
Fundraising Efforts	
Admission	\$400.00
Photography	\$120.00
Tagging Guns	\$28.00
Other Sources	
Registration Fees	\$440.00
<b>Total Revenue</b>	<b>\$1,527.90</b>
<b>Expenses</b>	
Advertising and Promotion	\$29.21
Program Supplies	\$156.73
Entertainment	
Administration	
Salaries/Wages	
Facilities Rental	\$203.40
Prizes and Awards	
Other	
<b>Total Expenses</b>	<b>\$389.34</b>

## Project Budget – Spring Mom2Mom Sale

<b>Revenue Sources</b>	
Applicant Contribution	
Grants	
Donation/Sponsorships 20% donation back Donations	\$1,072.45 \$35.20
Fundraising Efforts Admission Photography Tagging Guns	\$394.75 \$160.00 \$130.00
Other Sources Registration Fees	\$410.00
<b>Total Revenue</b>	<b>\$2,202.40</b>
<b>Expenses</b>	
Advertising and Promotion	\$68.25
Program Supplies	\$139.44
Entertainment	
Administration	
Salaries/Wages	
Facilities Rental	\$203.40
Prizes and Awards	
Other	
<b>Total Expenses</b>	<b>\$411.09</b>

**Project Budget – Christmas Shopping Event**

<b>Revenue Sources</b>	
Applicant Contribution	
Grants	
Donation/Sponsorships	\$554.10
Fundraising Efforts	
Admission	\$883.00
Bake Sale	\$432.25
Penny Sale	\$586.10
Photography	\$180.00
Other Sources	
Vendor Fees	\$2,285.00
<b>Total Revenue</b>	<b>\$4,920.45</b>
<b>Expenses</b>	
Advertising and Promotion	\$454.83
Program Supplies	\$301.34
Entertainment	
Administration	
Salaries/Wages	
Facilities Rental	\$531.10
Prizes and Awards	
Other	
<b>Total Expenses</b>	<b>\$1,287.27</b>

**BIG BROTHERS BIG SISTERS OF SOUTH HURON**  
**FINANCIAL STATEMENTS**  
**DECEMBER 31, 2016**

**VODDEN, BENDER & SEEBACH LLP**  
**Chartered Professional Accountants**

Vodden, Bender & Seebach LLP  
Chartered Professional Accountants

P.O. Box 758  
41 Ontario Street  
CLINTON, ONTARIO N0M 1L0  
Tel: (519) 482-7979  
Fax: (519) 482-5761  
vbs@vbsca.ca

## AUDITOR'S REPORT

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To the Board of Directors of the Big Brothers Big Sisters of South Huron

We have audited the accompanying financial statements of the Big Brothers Big Sisters of South Huron, which comprise the balance sheet as at December 31, 2016, and the statement of revenue and expenses for the year then ended, and a summary of significant accounting policies and other explanatory information.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian generally accepted accounting principles for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Basis for Qualified Opinion*

In common with many charitable organizations, the organization derives revenue from donations and fundraising, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues are limited to the amounts recorded in the records of the organization and we are not able to determine whether any adjustments might be necessary to donation revenues, excess of expenditures over revenue, assets and fund balances.

### *Opinion*

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of the Big Brothers Big Sisters of South Huron as at December 31, 2016 and the results of its operations for the year then ended in accordance with Canadian generally accepted accounting principles.

*Vodden, Bender & Seebach LLP*

Chartered Accountants  
Licensed Public Accountants

Clinton, Ontario  
June 21, 2016

**BIG BROTHERS BIG SISTERS OF SOUTH HURON**  
**BALANCE SHEET**

See Accompanying Notes to Financial Statements

As at December 31	2016	2015
<b>ASSETS</b>		
<b>Current assets</b>		
Bank	13,987	12,248
Accounts receivable	<u>2,060</u>	<u>4,208</u>
	<u>\$ 16,047</u>	<u>\$ 16,456</u>
 <b>LIABILITIES AND SURPLUS</b>		
<b>Current liabilities</b>		
Accounts payable	<u>4,474</u>	<u>5,246</u>
	<u>\$ 4,474</u>	<u>\$ 5,246</u>
 <b>Surplus</b>		
Surplus beginning of year	11,210	10,422
Surplus (deficit) for year	<u>363</u>	<u>788</u>
Surplus end of year	<u>11,573</u>	<u>11,210</u>
	<u>\$ 16,047</u>	<u>\$ 16,456</u>

# **BIG BROTHERS BIG SISTERS OF SOUTH HURON**

## **STATEMENT OF REVENUE AND EXPENSES**

See Accompanying Notes to Financial Statements

<b>For the year ended December 31</b>	<b>2016</b>	<b>2015</b>
<b>Revenue</b>		
Donations - community	21,676	24,816
Donations - corporate	300	1,500
Donations - in memory	-	70
Fundraising - Bowl for Kids	17,316	15,852
Fundraising - other	19,406	27,131
Total revenue	<u>58,698</u>	<u>69,369</u>
<b>Expenses</b>		
Program Support		
Wages	44,131	45,256
Travel	1,079	1,309
Volunteer resource	102	304
Public relations	554	815
In school mentoring	72	11
Big Bunch	2,202	3,448
Parent/Child/Volunteer	40	177
Meetings	-	153
Office supplies & postage	1,339	1,515
Membership & fees	1,479	1,442
Telephone/fax/internet	513	871
Insurance	2,481	2,868
	<u>53,992</u>	<u>58,169</u>
Fundraising		
Bowl for Kids	743	1,697
Other	2,876	7,941
	<u>3,619</u>	<u>9,638</u>
Other expenses		
Accounting	624	624
Interest and bank charges	100	150
	<u>724</u>	<u>774</u>
	<u>58,335</u>	<u>68,581</u>
<b>Surplus (deficit) for year</b>	<u><u>\$ 363</u></u>	<u><u>\$ 788</u></u>

**BIG BROTHERS BIG SISTERS OF SOUTH HURON**  
**NOTES TO FINANCIAL STATEMENTS**

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**For the Year Ended December 31, 2016**

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**1. General**

The association's primary purpose is to provide a safe forum where children in need can form meaningful, positive relationships with caring adults, in order to foster their personal development. The association's mission is to strengthen the community through mentoring programs that encourage individual potential in children and youth. The association is a not-for-profit organization and is a registered charity under the Income Tax Act. These financial statements reflect the assets, liabilities, revenues and expenses of the association only.

**2. Accounting policies**

The financial statements of Big Brothers Big Sisters of South Huron are the representation of management prepared in accordance with accounting principles acceptable for non-profit organizations.

Revenue and expenses are reported on the accrual basis of accounting. Expenses are recognized as incurred. Revenues which are linked to costs incurred are recognized in the accounting period in which the expenses are reported; other revenues are recognized when received or receivable.

The cost and accumulated amortization of capital assets are not reported on the balance sheet. Capital assets are reported as an expenditure on the statement of revenue and expenses in the year of acquisition.

The value of donated property and services is not reported in the financial statements.





**Municipality of South Huron**  
**Community Grant Application Form**

*Please return application by September 21 of any given year to:*  
*Sandy Becker, Financial Services Manager/Treasurer*  
*Municipality of South Huron,*  
*322 Main St S, P O Box 759, Exeter, Ontario N0M 1S6*  
*(519) 235-0310*

Name of Applicant/Organization/Service Club/Community Group: <b>Exeter BIA</b>	
Contact Person: <b>Brittany Wise / Fred Godbolt</b>	
Position held in organization by contact person: <b>BIA Manager / BIA Chair</b>	
Mailing Address: <b>483 Main Street South, Exeter, ON N0M 1S1</b>	
Telephone: <b>226-423-3028</b>	Cell: <b>519-955-1125</b> Fax: <b>N/A</b>
E-mail address: <b>brittany@exeterbia.cc</b> Website: <b>www.experienceexeter.ca</b>	
Specifics of Event/Project/Program requesting funds: <b>Partnership - Tourism (South Huron Welcome Centre)</b>	
Total Project Budget: <b>\$18,000 Welcome Centre Rent</b>	
Amount of Funds requested from the Municipality: <b>\$6,000.00</b> (For in-kind requests please provide the monetary equivalent of the grant request)	
Have you applied to the Municipality for Funding in the past? If yes, please provide summary of request. <b>Yes. Since 2013, the BIA has applied for Municipal grants relating to the South Huron Welcome Centre.</b>	
Applicants may present their funding request as a delegation to Council. Do you want to present your request to Council? <input checked="" type="radio"/> Yes <input type="radio"/> No	
<b>For Organizations/Service Clubs:</b>  Are you a non-profit Organization? <input checked="" type="radio"/> Yes <input type="radio"/> No  Charitable Registration Number (if applicable): <b>N/A</b>  Date of Incorporation (if applicable): <b>N/A</b>  Organization/Project/Event Budget – attach or complete page 4	

**Grant Category and Description:**

Please check the appropriate category & grant type:

- |  |   |                               |
|--|---|-------------------------------|
| <input type="radio"/> Youth/Senior Event                     | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Community Beautification               | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Arts, Culture and Heritage             | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Tourism Development                    | <input checked="" type="radio"/> Monetary | <input type="radio"/> In Kind |
| <input type="radio"/> Community Special Event                | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Capital funding for a specific project | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |

**Project Information:**

Provide a brief description of the event, program or project. Include goals and timelines.

In late fall 2012, the South Huron Welcome Centre (located at 483 Main Street South) opened its doors to the public. The Welcome Centre functions as a multi-use community facility that fills various economic development and cultural gaps within Exeter and South Huron. The initial Welcome Centre concept was proposed by the Municipality and the BIA has championed the development and

SEE NEXT  
PAGE (1)

If this is *not* a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.

The purpose of the tourism and heritage portions of the Welcome Centre is to welcome and provide assistance to new residents and tourists, so it is a service that is always needed. The longer we provide service, the more awareness we create for the resources and services we provide for South Huron.

SEE NEXT  
PAGE (1)

What is the specific purpose that the grant funds will be used for?

\$6,000 – 1/3 of the rent for the building that houses the South Huron Welcome Centre

For in-kind requests please provide details on type of request (ie materials, equipment or resources).

Indicate what other sources of funding is supporting this event, program or project.

Exeter BIA - \$6,000 (1/3 rent)

South Huron Chamber of Commerce - \$6,000 (1/3 rent)

+ both organizations pay for the shared internet / phone / printer, etc. as well as staffing support for the Welcome Centre

SEE NEXT  
PAGE (1)

Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)? Tourism: Visitors, new residents, residents & community events (various demographics)

**Organization Details:**

Provide a brief history of your organization, and indicate if it is incorporated as a non-profit organization.

The Exeter Business Improvement Area (BIA) is a non-profit organization that represents over 225 local businesses & commercial property owners in Exeter. The organization began over 25 years ago & is an arms-length, non-profit organization of the Municipality. The BIA has always been thought of as a downtown organization, but has always been more than that so it is our ongoing focus to provide benefits to our broader membership, while following our mandates: marketing, beautification & economic development.

Is your group able to issue charitable tax receipts on its own? No

What are the general objectives/services of your organization?

The Exeter BIA has objectives in 3 key areas:

- Beautification: Flowers, banners, signage & input on streetscape projects including streetlights.
- Marketing / Promotions: Rebranding the BIA & website development; radio & print advertising, event partnerships / sponsorships including the Ladies Night Out, Sidewalk Sales, Christmas in Exeter Open House, the South Huron Businesses & Community Excellence Awards, Exeter Farmers' Market, the Exeter Rodeo, etc.; projects including the Exeter Coupon Book & social media, promotional videos & other projects that enhance Exeter's online story.

SEE  
NEXT  
PAGE  
(2)

In what geographical area does your organization operate?

The BIA essentially represents all of the local businesses & commercial property owners in Exeter. However, we understand the benefits of working together with other assets in the Municipality & beyond to reach our goals & drive traffic to the business community

SEE  
NEXT  
PAGE  
(2)

Do volunteers participate in your organization? If yes, indicate the number of volunteers and type of involvement?

The BIA is a volunteer-driven organization. There is a very active Board of Directors made up of 10 BIA members & a member of South Huron Council. Board members are responsible for the overall management of the BIA, its mandates & direction. Board meetings are held monthly, but the executive are often required to meet outside of regular meeting times to solve problems &

SEE  
NEXT  
PAGE  
(2)

List the Executive Officers of your organization:

Please see a full list of the BIA Board of Management enclosed.

Also find a copy of our 2017 approved BIA budget enclosed.



(1)

***Project Information:***

**Provide a brief description of the event, program or project. Include goals and timelines.**

In late fall 2012, the South Huron Welcome Centre (located at 483 Main Street South) opened its doors to the public. The Welcome Centre functions as a multi-use community facility that fills various economic development and cultural gaps within Exeter and South Huron. The initial Welcome Centre concept was proposed by the Municipality and the BIA has championed the development and implementation of this project. With that said, we are receptive to partnering with other organizations, including MOSH, to ensure that resources are in place that will guarantee success.

**TOURISM:** Currently, the Welcome Centre acts as a Tourism Information Centre for the southern gateway to Ontario's West Coast (Huron County), providing tourism information for our Municipality, but also Huron County and beyond. Exeter is the first impression visitors have of Huron County and the BIA believes that it is crucial to provide visitors with access to valuable information and to provide the best customer service experience possible.

**HERITAGE:** The Welcome Centre also hosts the Exeter and District Heritage Foundation.

**SHARED SERVICES CENTRE:** Additionally, the Welcome Centre also hosts the offices of the Exeter BIA, the South Huron Chamber of Commerce and Conestoga Career Services (2-days per week).

The Welcome Centre serves 800-1000 visitors annually. Visitors including travel writers and tourists in search of the famous write squirrels, good restaurants and shops, art and historical information, employment and new resident information and much more. Staff members at the Town Hall continually send visitors & new residents to the Welcome Centre for support & assistance.

The Welcome Centre is a strong asset to Exeter, the Municipality of South Huron, the County and the region as well as to the BIA, Chamber of Commerce and the other various user groups. Every community needs a place that welcomes visitors and new residents into the area. Our Welcome Centre does that while filling other cultural and economic development gaps, making South Huron as a whole a more well-rounded and desired community to live, do business and visits.

The Exeter BIA has proved that a mixed-use space like the South Huron Welcome Centre is needed in our community. The heritage and tourism sections of the building are currently being supported by the BIA on a temporary basis, but it requires other community support to be maintained and further developed.

Therefore, the purpose of the grant request is to help maintain Welcome Centre expenses related to tourism, heritage and economic development. Due to the multiple benefits to the community, we would like for the Municipality to be a 1/3 partner in this shared space. We appreciated the support of the Municipality in the past, but would like for this to be considered an ongoing expense. If the Municipality does not support this request, the BIA will need to

(1)

seriously re-consider our substantial role in operating the Welcome Centre, because we cannot afford to support with more than a 1/3 share.

**If this is *not* a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.**

The purpose of the tourism and heritage portions of the Welcome Centre is to welcome and provide assistance to new residents and tourists, so it is a service that is always needed. The longer we provide service, the more awareness we create for the resources and services we provide for South Huron.

**Indicate what other sources of funding is supporting this event, program or project.**

Exeter BIA - \$6,000 (1/3 rent)

South Huron Chamber of Commerce - \$6,000 (1/3 rent)

+ both organizations pay for the shared internet / phone / printer, etc. as well as staffing support for the Welcome Centre.

(2)

**Organization Details:****What are the general objectives/services of your organization?**

The Exeter BIA has objectives in 3 key areas:

- Beautification: Flowers, banners, signage & input on streetscape projects including streetlights.
- Marketing / Promotions: Rebranding the BIA & website development; radio & print advertising, event partnerships / sponsorships including the Ladies Night Out, Sidewalk Sales, Christmas in Exeter Open House, the South Huron Businesses & Community Excellence Awards, Exeter Farmers' Market, the Exeter Rodeo, etc.; projects including the Exeter Coupon Book & social media, promotional videos & other projects that enhance Exeter's online story.
- Tourism / Economic Development: The BIA manages the South Huron Welcome Centre, a place where visitors & new residents can access information. The BIA also works with the County on several economic development-related projects. BIA representatives sit on the Municipality's Economic Development Committee & more.

**In what geographical area does your organization operate?**

The BIA essentially represents all of the local businesses & commercial property owners in Exeter. However, we understand the benefits of working together with other assets in the Municipality & beyond to reach our goals & drive traffic to the business community.

**Do volunteers participate in your organization? If yes, indicate the number of volunteers and type of involvement?**

The BIA is a volunteer-driven organization. There is a very active Board of Directors made up of 10 BIA members & a member of South Huron Council. Board members are responsible for the overall management of the BIA, its mandates & direction. Board meetings are held monthly, but the executive are often required to meet outside of regular meeting times to solve problems & support the BIA Manager. Other Directors sit on subcommittees.

Additionally, the BIA has 2 subcommittees, which both have 6-10 active committee members. Subcommittees include:

**a) Marketing**

Subcommittee members meet 1 time per month to guide all marketing-related activities for the BIA, which includes events like Ladies Night Out & initiatives like the Exeter Coupon Book. They also provide assistance in the delivery of these projects to members of the BIA & the general public.

**b) Beautification**

Subcommittee members meet various times per year to guide all beautification-related activities & discussions including flowers, signage, etc. They also provide assistance in the managing of these projects.

**Terms and Conditions:**

In the event that a grant is awarded, the applicant agrees to the following:

- To provide a complete status report of the use of the funds within 60 days of the event, project or program completion.
- To provide a financial statement from the previous year from either the event or the organization.
- To acknowledge the support of the Municipality of South Huron in all printed material and through other promotional means.
- The funds will be used only for the purposes described in this application.
- To inform Council if the project is delayed or changed substantially for any reason.
- In the event that the project does not go forward, the applicant will return those funds granted for the proposed project.

Signature: \_\_\_\_\_ Print Name: Brittany Wise

Organization/ Service Club/Community Group: Exeter BIA

Date Submitted: September 20, 2017



## Exeter Business Improvement Association (BIA)

## 2017 BUDGET REPORT

	Budget 2016	2016 Actual	2017 Budget	Comments
<b>Income</b>				
<b>General</b>				
Municipal Tax Levy Base	\$66,584	\$66,584	\$67,783	*1.8% increase - Stats Canada cost of living (will increase by this on an annual basis)
HWY 83/4 Sign	\$9,000	\$8,865	\$5,000	
Awards Gala	\$7,000	\$6,700	\$7,000	
Breakfast with the Mayor / Summer Social	\$500	\$850	\$850	
MOSH: Welcome Centre Rent	\$6,000	\$6,000	\$6,000	*MOSH Grant - 1/3 of rent to cover tourism / heritage portion
MOSH: Barrel Replacement	\$0	\$0	\$3,120	
SHCC Office Reimbursement (splitting expenses)	\$0	\$0	\$1,400	*New in 2017 - Chamber to split \$600 phone/internet + \$800 misc office expenses
Other Reimbursement	\$500	\$438	\$500	Life's a Slice, white squirrel sales, etc.
<b>General TOTAL</b>	<b>\$89,584</b>	<b>\$89,437</b>	<b>\$91,653</b>	
<b>Initiative-Based</b>				
Events - Ladies Night Out (spring)	\$2,800	\$2,600	\$2,600	
Events - Sidewalk Sales	\$0	\$0	\$0	
Events - Ladies Night Out (fall)	\$0	\$0	\$2,500	
Events - Christmas Event	\$2,000	\$850	\$1,700	
Coupon Book (\$10)	\$10,145	\$10,760	\$11,000	
Exeter 360 Video / Promo Fees	\$0	\$0	\$2,500	
Radio Advertising Fees	\$0	\$0	\$4,000	
Website Advertising Fess	\$1,000	\$0	\$0	
<b>Initiative-Based TOTAL</b>	<b>\$15,945</b>	<b>\$14,210</b>	<b>\$24,300</b>	
<b>TOTAL INCOME</b>	<b>\$105,529</b>	<b>\$103,647</b>	<b>\$115,953</b>	
<b>Expenses</b>				
<b>Beautification</b> (*Note: 20% of Manager time on beautification = \$9,980 of				
Flowers	\$2,800	\$2,900	\$2,900	*50% funded by MOSH
Water & Care	\$4,500	\$4,988	\$5,000	*50% funded by MOSH
Equipment Maintenance	\$200	\$213	\$225	
Christmas Decoration	\$100	\$74	\$100	
Lights & Banners	\$2,500	\$2,027	\$2,500	
Barrel Replacement / Repair	\$152	\$152	\$3,120	*Funded by MOSH grant
<b>Beautification TOTAL</b>	<b>\$10,252</b>	<b>\$10,354</b>	<b>\$13,845</b>	
<b>Advertising &amp; Promotion</b> (*Note: 35% of Manager time on marketing =				
<b>Initiative-Based</b>				
Events - Ladies Night Out (spring)	\$2,700	\$2,625	\$2,500	
Events - Sidewalk Sales	\$450	\$210	\$375	
Events - Ladies Night Out (fall)	\$0	\$0	\$2,500	
Coupon Book (\$10)	\$3,930	\$4,480	\$4,000	
<b>Initiative-Based TOTAL</b>	<b>\$7,080</b>	<b>\$7,315</b>	<b>\$9,375</b>	
<b>General Promotion</b>				
Signage	\$2,000	\$1,978	\$2,000	
Campaign - Construction	\$2,250	\$1,940	\$0	
Campaign - Branding / Website Launch	\$4,825	\$630	\$1,450	
Campaign - Holiday Shopping	\$2,000	\$1,635	\$1,500	
Events - Santa Claus Parade	\$2,252	\$2,300	\$2,200	
Event - Christmas Weekend Event	\$3,200	\$1,630	\$2,380	*2016: Sponsored newspaper ads vs. paid
General - Print Advertising	\$1,570	\$2,205	\$3,125	*Paid 2017 fees in 2016 for early bird rates
General - Radio Advertising	\$0	\$0	\$7,500	
General - Online Marketing	\$4,220	\$2,826	\$6,778	
Other Promotional Activities	\$50	\$50	\$0	
Marketing - Reserves	\$0	\$2,485	\$0	*Christmas Festival
<b>Advertising &amp; Promotion TOTAL</b>	<b>\$22,367</b>	<b>\$17,679</b>	<b>\$26,933</b>	
<b>Administrative</b> (*Note: 20% of Manager time on admin = \$9,980 of salary)				
Bank Charges	\$320	\$136	\$150	
Legal Fees. Municipal Audit	\$800	\$800	\$800	
Miscellaneous	\$450	\$520	\$600	*Snow removal at Welcome Centre (50% reimbursed by SHCC)
Conferences & Travel Expenses	\$650	\$712	\$1,000	*Manager attendance at OBIAA in Toronto
BIA X-mas & appreciation	\$200	\$215	\$200	
Office Supplies	\$0	\$555	\$600	
Phone / Internet	\$1,000	\$1,100	\$1,200	*50% reimbursed by SHCC
Rent	\$12,000	\$12,000	\$12,000	*50% funded by MOSH grant
Association Memberships	\$450	\$408	\$250	
Payroll	\$49,000	\$49,430	\$49,000	
<b>Administrative TOTAL</b>	<b>\$64,870</b>	<b>\$65,876</b>	<b>\$65,800</b>	
<b>TOTAL EXPENSES</b>	<b>\$104,569</b>	<b>\$101,224</b>	<b>\$115,953</b>	



## SOUTH HURON WELCOME CENTRE

### PROJECTED 2018 BUDGET

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ITEM	COST	NOTES
<b>REVENUE</b>		
White squirrel merchandise sales	\$100.00	<i>Approximate amount (10% of all sales made)</i>
<b>TOTAL REVENUE</b>	<b>\$100.00</b>	
<b>EXPENSES</b>		
Rent	\$18,000.00	<i>\$6,000 BIA; \$6,000 Chamber; \$6,000 MOSH (proposed)</i>
Snow Removal	\$100.00	<i>*Approximate amount to accommodate visitor parking</i>
Office Supplies	\$300.00	<i>*Approximate amount used for photocopying, printing information for visitors</i>
Phone / Internet	\$300.00	<i>*Approximately \$25 per month used to service Welcome Centre visitors</i>
Staff	\$6,000.00	<i>*Approximately 1 hour per day = 260 hours per year</i>
<b>TOTAL EXPENSES</b>	<b>\$24,700.00</b>	

Please Note:

The Community Grant application only refers to the 'rent' portion of this budget (\$18,000) – but it's important to note the other areas of our budget that contribute to the success of the Welcome Centre.



## Municipality of South Huron

## Community Grant Application Form

RECEIVED  
SEP 11 2017

Please return application by September 21 of any given year to:

Sandy Becker, Financial Services Manager/Treasurer

Municipality of South Huron,

322 Main St S, P O Box 759, Exeter, Ontario N0M 1S6

(519) 235-0310

Name of Applicant/Organization/Service Club/Community Group: <i>EXETER CHAPTER ORDER OF THE EASTERN STAR</i>		
Contact Person: <i>JEANIE LEE</i>		
Position held in organization by contact person: <i>SECRETARY</i>		
Mailing Address: <i>40320 HURON ST E, EXETER ON N0M 1S5</i>		
Telephone: <i>519-235-1588</i>	Cell:	Fax:
E-mail address: <i>mandy.lee@postlink.ca</i>		Website:
Specifics of Event/Project/Program requesting funds: <i>BARBEQUE</i>		
Total Project Budget: <i>\$3500.-</i>		
Amount of Funds requested from the Municipality: (For in-kind requests please provide the monetary equivalent of the grant request) <i>\$500- RENTAL FEE</i>		
Have you applied to the Municipality for Funding in the past? If yes, please provide summary of request. <i>No</i>		
Applicants may present their funding request as a delegation to Council. Do you want to present your request to Council? <input type="radio"/> Yes <input checked="" type="radio"/> No		
For Organizations/Service Clubs:  Are you a non-profit Organization? <input checked="" type="radio"/> Yes <input type="radio"/> No  Charitable Registration Number (if applicable):  Date of Incorporation (if applicable):  Organization/Project/Event Budget – attach or complete page 4		

**Grant Category and Description:**

Please check the appropriate category &amp; grant type:

- |  |   |                               |
|--|---|-------------------------------|
| <input type="radio"/> Youth/Senior Event                     | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Community Beautification               | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Arts, Culture and Heritage             | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Tourism Development                    | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input checked="" type="radio"/> Community Special Event     | <input checked="" type="radio"/> Monetary | <input type="radio"/> In Kind |
| <input type="radio"/> Capital funding for a specific project | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |

**Project Information:**

Provide a brief description of the event, program or project. Include goals and timelines.

CHICKEN BARBEQUE - SUNDAY - JUNE 3/2018 - 4 - 7PM  
RAISE FUNDS FOR CHARITABLE PURPOSES

If this is *not* a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.

NOT A NEW PROJECT

What is the specific purpose that the grant funds will be used for?

CHARITABLE GIVING - JESSICA'S HOUSE

For in-kind requests please provide details on type of request (ie materials, equipment or resources).

—

Indicate what other sources of funding is supporting this event, program or project.

OUR OWN RESOURCES

Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)?

COMMUNITY CHARITIES

**Organization Details:**

Provide a brief history of your organization, and indicate if it is incorporated as a non-profit organization.

INSTITUTED - SEPT 16, 1938 - NON PROFIT

Is your group able to issue charitable tax receipts on its own?

NO

What are the general objectives/services of your organization?

FUND RAISING FOR CHARITIES  
JUNE 2011 - DONATIONS TO JESSICA'S HOUSE - \$5000.  
SCOTTISH RITE LEARNING CENTRE - \$3000  
FOR DYSLExIC CHILDREN.  
FOOD BANK - \$500.

In what geographical area does your organization operate?

MEMBERS FROM - CLINTON, SEAFORTH, BRAND BEND, EXETER  
WOODHAM.

Do volunteers participate in your organization? If yes, indicate the number of volunteers and type of involvement?

ALL VOLUNTEER

List the Executive Officers of your organization:

WORTHY MATRON - LUCILLE McCURDY  
TREASURER - ANNE HELM  
SECRETARY - JEANIE LEE

<b>Project Budget:</b>	
Please provide or attach documentation if available	
<b>Revenue Sources</b>	
Applicant Contribution \$3000. - \$3500	
Grants	
Donation/Sponsorships	
Fund-raising efforts	
Other Sources	
<b>Total Revenue</b>	
<b>Expenses</b>	
Advertising and Promotion \$75.-	
Program Supplies	
Entertainment \$175.-	
Administration	
Salaries/Wages	
Facilities Rental \$500	
Prizes and Awards	
Other FOOD COST \$2900.-	
<b>Total Expenses</b>	

**Terms and Conditions:**

In the event that a grant is awarded, the applicant agrees to the following:

- To provide a complete status report of the use of the funds within 60 days of the event, project or program completion.
- To provide a financial statement from the previous year from either the event or the organization.
- To acknowledge the support of the Municipality of South Huron in all printed material and through other promotional means.
- The funds will be used only for the purposes described in this application.
- To inform Council if the project is delayed or changed substantially for any reason.
- In the event that the project does not go forward, the applicant will return those funds granted for the proposed project.

Signature: *Jeannie Lee - Secretary* Print Name: JEANNIE LEE

Organization/ Service Club/Community Group: EXETER CHAPTER - ORDER OF THE EASTERN STAR

Date Submitted: Sept 6/2017

**Financial Statement for Exeter Chapter 2016/2017**  
**Year End – Aug 31/2017**

**Receipts**

Dues	1,840.00
Silver Drill	470.75
Catering & Rent	7,057.45
Ways & Means &	1,205.10
Meat Pies	2,109.35
BBQ	1,528.90
Spring Fling	1,067.05
Interest	14.07
Donations	866.00
Project	1,050.00
Grocery Tapes	500.00
Oyster Supper	1,826.15
Sundry	1,562.55

<b>Total</b>	----- 21097.37
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**Expenses**

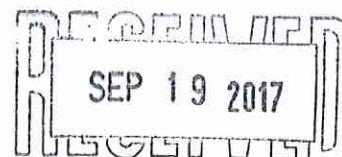
Telephone	498.00
Rent	2965.00
Grand Chapter Donations	600.00
Instaltion Grant	240.00
Per Capita	1083.00
BBQ Expense	300.00
Scottish Rite- (Dyslexic Children)	3000.00
Jessica's House	5000.00
Benevolent Donations	400.00
Men's Drill Team	35.00
Meat Pie Expense	363.53
Oyster Supper Expense	472.01
District Expenses	35.00
Insurance	351.00
Honorariums	500.50
Committees	300.00
Postage & Notices	364.20
South Huron High School	700.00
Sundry	2977.15

Total	----- 20859.71
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## Municipality of South Huron

## Community Grant Application Form



Please return application by September 21 of any given year to:  
 Sandy Becker, Financial Services Manager/Treasurer  
 Municipality of South Huron,  
 322 Main St S, P O Box 759, Exeter, Ontario N0M 1S6  
 (519) 235-0310

Name of Applicant/Organization/Service Club/Community Group: <b>EXETER SADDLE CLUB</b>		
Contact Person: <b>BOB PARSONS</b>		
Position held in organization by contact person: <b>President</b>		
Mailing Address: <b>70592 LONDON Road. EXETER, ONT. N0M-1S1</b>		
Telephone: <b>519-235-1294</b>	Cell: <b>519-854-2750</b>	Fax: <b>Ø</b>
E-mail address: <b>bob.parsons5@gmail.com</b>		Website: <b>Ø</b>
Specifics of Event/Project/Program requesting funds: <b>Waiver of Rental for Horseshow Ring and/or Ag. Building in Aug/18</b>		
Total Project Budget:		
Amount of Funds requested from the Municipality: (For in-kind requests please provide the monetary equivalent of the grant request) <b>\$1200.00</b>		
Have you applied to the Municipality for Funding in the past? If yes, please provide summary of request. <b>No</b>		
Applicants may present their funding request as a delegation to Council. Do you want to present your request to Council? <input type="radio"/> Yes <input checked="" type="radio"/> No		
<b>For Organizations/Service Clubs:</b>		
Are you a non-profit Organization? <input checked="" type="radio"/> Yes <input type="radio"/> No		
Charitable Registration Number (if applicable):		
Date of Incorporation (if applicable):		
Organization/Project/Event Budget – attach or complete page 4		



**Grant Category and Description:**

Please check the appropriate category &amp; grant type:

- |  |                                |  |
|--|--------------------------------|--|
| <input checked="" type="radio"/> Youth/Senior Event          | <input type="radio"/> Monetary | <input checked="" type="radio"/> In Kind |
| <input type="radio"/> Community Beautification               | <input type="radio"/> Monetary | <input type="radio"/> In Kind            |
| <input type="radio"/> Arts, Culture and Heritage             | <input type="radio"/> Monetary | <input type="radio"/> In Kind            |
| <input type="radio"/> Tourism Development                    | <input type="radio"/> Monetary | <input type="radio"/> In Kind            |
| <input type="radio"/> Community Special Event                | <input type="radio"/> Monetary | <input type="radio"/> In Kind            |
| <input type="radio"/> Capital funding for a specific project | <input type="radio"/> Monetary | <input type="radio"/> In Kind            |

**Project Information:**

Provide a brief description of the event, program or project. Include goals and timelines.

to provide Friendly Competition at our club Horse shows  
 For youth and Seniors  
 For Ag. Building for Funding event at Rodeo for our operating  
 costs for the year. such as equipment, judges and awards.

If this is not a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.

What is the specific purpose that the grant funds will be used for?

operating costs and year end awards for youth and senior  
 Members

For in-kind requests please provide details on type of request (ie materials, equipment or resources).

as above

Indicate what other sources of funding is supporting this event, program or project.

Some sponsorship from local business

Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)?

mostly our youth members

**Organization Details:**

Provide a brief history of your organization, and indicate if it is incorporated as a non-profit organization.

The Saddle Club was formed over 60 years ago by a group of local horse people for friendly competition and to help young people learn about horses we have some former members who have gone to become champions in several types of competitions example, Rodeo, Quarter Horse champs, and business

Is your group able to issue charitable tax receipts on its own? *yes*

What are the general objectives/services of your organization?

to provide friendly competition for youth & seniors in our club

In what geographical area does your organization operate?

*EXETER and surrounding area*

Do volunteers participate in your organization? If yes, indicate the number of volunteers and type of involvement?

*Yes, all our people volunteer their time to operate our events we have an Executive of 10 plus another 40 members*

List the Executive Officers of your organization:

BOB PARSONS Pres.  
MARIANNE DULHARME - Vice Pres.  
Kelly Richards - Sec.  
Hilda Hansbergen - Treasurer

Directors

JOE GOWER  
AL PARSONS  
Cortney Hrudka  
Alyssa Dougall  
Ashlynn Gower  
Sue McKay

<b>Project Budget:</b>	
Please provide or attach documentation if available	
<b>Revenue Sources</b>	
Applicant Contribution	0
Grants	0
Donation/Sponsorships	1500.00
Fund-raising efforts	800.00
Other Sources <i>Membership Feest entry fees</i>	800.00
<b>Total Revenue</b>	3100.00
<b>Expenses</b>	
Advertising and Promotion	200.
Program Supplies	0
Entertainment	0
Administration	0
Salaries/Wages	0
Facilities Rental	1200.
Prizes and Awards	<del>2000.</del>
Other <i>Show Ribbons</i>	400
<b>Total Expenses</b>	<del>\$</del> 4000.00

**Terms and Conditions:**

In the event that a grant is awarded, the applicant agrees to the following:

- To provide a complete status report of the use of the funds within 60 days of the event, project or program completion.
- To provide a financial statement from the previous year from either the event or the organization.
- To acknowledge the support of the Municipality of South Huron in all printed material and through other promotional means.
- The funds will be used only for the purposes described in this application.
- To inform Council if the project is delayed or changed substantially for any reason.
- In the event that the project does not go forward, the applicant will return those funds granted for the proposed project.

Signature: Robert Pearson

Print Name: ROBERT PEARSON

Organization/ Service Club/Community Group: ETER SADDLE CLUB

Date Submitted: Sept 19/2017

## 2016 EXETER SADDLE CLUB FINANCIAL STATEMENT (Hilda Lansbergen , treasurer)

Balance on hand	\$ 3,121.62
Income:	
Memberships	\$ 1,150.00
Entry fees	1,930.00 (5 shows)
50/50 Draws	309.50
Food booth	739.69
Rodeo dance	3,737.00
Banquet tickets	815.00
Silent auction	607.00
Bank interest	6.76
Hoodie	45.00
Milverton Rodeo Youth Challenge (2015)	427.50
Donations	1815.00
Cash float	100.00
	<u>11,682.45</u>
Total Income	14,804.07
Expenses:	
Use of tractor	\$ 30.00
Gaiser-Kneale Insurance	216.00
Henry Equestrian Insurance	1,031.40
Exeter Times Advocate ads	283.00
Rural Voice ad	22.04
Office supplies	24.50
Show judges	1,175.00 (5 shows)
Food booth	339.69
Horse ring rental	508.50 (5 shows)
Band—Highway 21	2,300.00
Banquet meals	760.00
Hall rental for banquet and AGM	150.00
Awards	3,697.00
Cash float	195.00
Total Expenses	10,732.13
Cash on hand	557.00
Bank balance	3,833.11
Uncashed cheque	<u>318.17</u>
	14,804.07



## Municipality of South Huron

## Community Grant Application Form

RECEIVED  
SEP 13 2017

Please return application by September 21 of any given year to:

Sandy Becker, Financial Services Manager/Treasurer

Municipality of South Huron,

322 Main St S, P O Box 759, Exeter, Ontario N0M 1S6

(519) 235-0310

Name of Applicant/Organization/Service Club/Community Group:		
EXETER UNITED CHURCH UCU		
Contact Person: BARB TIEDEMAN CAROL MOORE		
Position held in organization by contact person: ORGANIZERS & HEAD		
Mailing Address:		
Box 1943 EXETER ON N0M 1S7		
Telephone:	Cell:	Fax:
519-235-1375		
E-mail address:	Website:	
wbtidy@hay.net		
Specifics of Event/Project/Program requesting funds:		
EXETER UNITED CHURCH SMORGASBORD		
Total Project Budget: SEE ATTACHED ON PG. 4		
Amount of Funds requested from the Municipality:		
(For in-kind requests please provide the monetary equivalent of the grant request)		
SOUTH HURON \$513 - REC CENTRE RENTAL		
Have you applied to the Municipality for Funding in the past? NO		
If yes, please provide summary of request.		
Applicants may present their funding request as a delegation to Council.		
Do you want to present your request to Council? <input type="radio"/> Yes <input checked="" type="radio"/> No		
<b>For Organizations/Service Clubs:</b>		
Are you a non-profit Organization? <input checked="" type="radio"/> Yes <input type="radio"/> No		
Charitable Registration Number (if applicable):		
Date of Incorporation (if applicable):		
Organization/Project/Event Budget – attach or complete page 4		

**Grant Category and Description:**

Please check the appropriate category &amp; grant type:

- |  |                                |  |
|--|--------------------------------|--|
| <input type="radio"/> Youth/Senior Event                     | <input type="radio"/> Monetary | <input type="radio"/> In Kind            |
| <input type="radio"/> Community Beautification               | <input type="radio"/> Monetary | <input type="radio"/> In Kind            |
| <input type="radio"/> Arts, Culture and Heritage             | <input type="radio"/> Monetary | <input type="radio"/> In Kind            |
| <input type="radio"/> Tourism Development                    | <input type="radio"/> Monetary | <input type="radio"/> In Kind            |
| <input checked="" type="radio"/> Community Special Event     | <input type="radio"/> Monetary | <input checked="" type="radio"/> In Kind |
| <input type="radio"/> Capital funding for a specific project | <input type="radio"/> Monetary | <input type="radio"/> In Kind            |

**Project Information:**

Provide a brief description of the event, program or project. Include goals and timelines.

FUND RAISING MEAL FOR UNITED CHURCH  
IN EXETER ON MAY 31/18

If this is *not* a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.

- NEED HANDICAP ACCESSIBILITY & PARKING FOR EVENT
- LARGER WORKABLE, WELL EQUIPPED KITCHEN
- LARGE WALK IN COOLER LARGE DISHWASHER
- MORE ELECTRICAL OUTLETS & LARGER SEATING AREA

What is the specific purpose that the grant funds will be used for?

- TO PAY FEES FOR SOUTH HURON (EXETER) REC CENTRE
- HALL & KITCHEN

For in-kind requests please provide details on type of request (ie materials, equipment or resources).

SEE ABOVE

Indicate what other sources of funding is supporting this event, program or project.

CONGREGATION HELPS TO DONATE FOOD & THEIR TIME  
& ENERGY TO HOST THE EVENT

Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)?

WHOLE COMMUNITY



**Organization Details:**

Provide a brief history of your organization, and indicate if it is incorporated as a non-profit organization.

2018 IS OUR 34<sup>TH</sup> ANNUAL EXETER (UCW)  
SMORGABORD UNITED CHURCH  
IT IS NOT INCORPORATED

Is your group able to issue charitable tax receipts on its own? NO

What are the general objectives/services of your organization?

SEE ATTACHED

In what geographical area does your organization operate?

SOUTH HURON & AREA

Do volunteers participate in your organization? If yes, indicate the number of volunteers and type of involvement?

PROBABLY 100 VOLUNTEERS PREPARING FOOD  
SERVING, SET UP & CLEANUP

List the Executive Officers of your organization:

BARB TIEDEMAN  
CAROL MOORE  
MARION CORNISH





### Provide Services for.

- Support for Syrian Family
- Benevolent fund thru Vista Cards
- Birthday bags for children unable to celebrate with cake & goodies
- provide clothing for needy
- Community Dinners
- Collective Kitchen
- Concert for Jessica's House.
- Entertain residents of the Villa
- Coffee break for Alzheimers
- Christmas Bazaar
- Church Camps.
- Cookies for Special Events
- Christmas gifts for Walker House
- General Church upkeep.

<b>Project Budget:</b>	
Please provide or attach documentation if available	
<b>Revenue Sources</b>	
Applicant Contribution	N/A
Grants	N/A
Donation/Sponsorships	N/A
Fund-raising efforts	N/A
Other Sources	TICKET SALES
<b>Total Revenue</b>	7652
<b>Expenses</b>	
Advertising and Promotion	70
Program Supplies	FOOD & PAPER PRODUCTS
Entertainment	N/A
Administration	N/A
Salaries/Wages	N/A
Facilities Rental	513.00
Prizes and Awards	N/A
Other	
<b>Total Expenses</b>	1983.00

**Terms and Conditions:**

In the event that a grant is awarded, the applicant agrees to the following:

- To provide a complete status report of the use of the funds within 60 days of the event, project or program completion.
- To provide a financial statement from the previous year from either the event or the organization.
- To acknowledge the support of the Municipality of South Huron in all printed material and through other promotional means.
- The funds will be used only for the purposes described in this application.
- To inform Council if the project is delayed or changed substantially for any reason.
- In the event that the project does not go forward, the applicant will return those funds granted for the proposed project.

Signature: Barb Tiedeman  
Carol Moore

Print Name: BARB TIEDEMAN  
CAROL MOORE

Organization/ Service Club/Community Group: EXETER UNITED CHURCH UCN

Date Submitted: Sept. 13/17

EXETER UNITED CHURCH

Smorgasbord May 4/2017

RECEIVED  
SEP 21 2017

Foodland.

May 1	# 6853	113.52	
2	# 5042	1.49	
3	# 7916	232.52	
3	# 6886	74.70	
3	# 5601	13.49	
4	# 6952	50.52	credit 4.58
		<u>481.66</u>	

March 3	# 1077	51.16	MARION CORNISH serviettes, Plates & Forks
May 2	# 1082	33.58	HO JERRY - Supplies - TAKE OUT TRAYS
May 7	# 1095	7.41	MARION CORNISH - Plastic Cups
May 7	# 1096	777.42	HAYTER - TURKEYS
May 8	# 1098	513.02	Rental - ARENA
May 15	# 1099	<del>418.</del> 481.66	- GROCERIES - FOODLAND

1864.25

TICKETS SOLD  
EXPENSES

\$ 7787.00  
\$ 1864.25  
\$ 5922.75

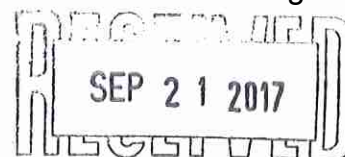
Glacie Skenniv  
Treasurer





## Municipality of South Huron

### Community Grant Application Form



Please return application by September 21 of any given year to:  
 Sandy Becker, Financial Services Manager/Treasurer  
 Municipality of South Huron,  
 322 Main St S, P O Box 759, Exeter, Ontario N0M 1S6  
 (519) 235-0310

Name of Applicant/Organization/Service Club/Community Group: South Huron Chamber of Commerce		
Contact Person: Joan Brady		
Position held in organization by contact person: Executive Director		
Mailing Address: 483 Main St. S.		
Telephone: 226-423-3028	Cell:	Fax:
E-mail address: <a href="mailto:execdirector@shcc.or">execdirector@shcc.or</a> Website:		
Specifics of Event/Project/Program requesting funds: SHCC Tourism Development focus		
Total Project Budget: refer to SHCC budget		
Amount of Funds requested from the Municipality: 10,000 (For in-kind requests please provide the monetary equivalent of the grant request)		
Have you applied to the Municipality for Funding in the past? If yes, please provide summary of request. SHCC applied to the Municipality in the 2015, 2016 and 2017 fiscal years for funding assistance to contribute to SHCC's efforts in providing tourism and community		
Applicants may present their funding request as a delegation to Council. Do you want to present your request to Council? <input checked="" type="radio"/> Yes <input type="radio"/> No		
<b>For Organizations/Service Clubs:</b>  Are you a non-profit Organization? <input checked="" type="radio"/> Yes <input type="radio"/> No  Charitable Registration Number (if applicable):  Date of Incorporation (if applicable): 1998  Organization/Project/Event Budget – attach or complete page 4		

SEE NEXT  
PAGE (1)

(1)

**Have you applied to the Municipality for Funding in the past?  
If yes, please provide summary of request.**

SHCC applied to the Municipality in the 2015, 2016 and 2017 fiscal years for funding assistance to contribute to SHCC's efforts in providing tourism and community development support services for the Municipality. SHCC was awarded the grant each year.

**Grant Category and Description:**

Please check the appropriate category & grant type:

- |  |   |                               |
|--|---|-------------------------------|
| <input type="radio"/> Youth/Senior Event                     | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Community Beautification               | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Arts, Culture and Heritage             | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input checked="" type="radio"/> Tourism Development         | <input checked="" type="radio"/> Monetary | <input type="radio"/> In Kind |
| <input type="radio"/> Community Special Event                | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Capital funding for a specific project | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |

**Project Information:**

Provide a brief description of the event, program or project. Include goals and timelines.

Since it began its shared occupancy of the South Huron Welcome Centre, the SHCC has been intentional in its role in partnering with the Exeter BIA to provide tourism services to visitors to South Huron. It has also worked within various contexts to develop resources and promotional material to attract and inform about the many South Huron assets and advantages. In addition to promoting

SEE NEXT  
PAGE (2)

If this is *not* a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.

SEE NEXT  
PAGE (2)

SHCC is building membership, activity and profile in order to develop resources that will sustain full-time leadership, administrative and outreach capacity.

Having sufficient staff and office premises is critical to make sure that SHCC is able to serve the South Huron business community adequately as well as to

What is the specific purpose that the grant funds will be used for?

SEE NEXT  
PAGE (2)

The funds will be used to contribute to the salary of SHCC's Executive Director, creating capacity to perform duties and tasks that are directly beneficial to the Municipality of South Huron and its greater community. This will include

For in-kind requests please provide details on type of request (ie materials, equipment or resources).

Indicate what other sources of funding is supporting this event, program or project.

SHCC revenue is made up of membership fees and fundraising. These funds support SHCC operations including the salary of the Executive Director ( a 75% position in 2017)

Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)? The community as a whole can benefit from tourism and economic development support. The spin-off benefits associated with a dedicated investment in tourism and economic development will be appreciated by all

SEE NEXT  
PAGE (2)



(2)

***Project Information:***

**Provide a brief description of the event, program or project. Include goals and timelines.**

Since it began its shared occupancy of the South Huron Welcome Centre, the SHCC has been intentional in its role in partnering with the Exeter BIA to provide tourism services to visitors to South Huron. It has also worked within various contexts to develop resources and promotional material to attract and inform about the many South Huron assets and advantages. In addition to promoting tourism, the SHCC enhances the municipality with economic and community development initiatives. Some of the activities anticipated activities include:

\*In partnership with the Exeter BIA, SHCC is a key liaison or 'point of contact' for any tourism, economic or community development inquiries pertaining to South Huron.

\*SHCC staff members represent South Huron in regional economic development initiatives and update the Municipality where applicable.

\*SHCC's presence contributes to the continued enhancement of the South Huron Welcome Centre as a focal point for information related to South Huron and Huron County, including inquiries pertaining to tourism, new residents and economic development.

\*SHCC staff contribute to the maintenance and updating of South Huron's portion of Huron County's Centralized Business Directory

\*SHCC staff host, supervise and support Job Creation Partnership positions which focus on workforce development and community promotion

**If this is *not* a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.**

SHCC is building membership, activity and profile in order to develop resources that will sustain full-time leadership, administrative and outreach capacity. Having sufficient staff and office premises is critical to make sure that SHCC is able to serve the South Huron business community adequately as well as to enable full support and engagement in Municipal programs, consultations and initiatives. It is the intention of SHCC to continue to work towards a viable, self-sustained organization.

With the support of the Municipality of South Huron, we can continue the efforts made by SHCC, BIA and MoSH in keeping the Welcome Centre open all year at a fraction of the cost of a full time municipal employee.



(2)

**What is the specific purpose that the grant funds will be used for?**

The funds will be used to contribute to the salary of SHCC's Executive Director, creating capacity to perform duties and tasks that are directly beneficial to the Municipality of South Huron and its greater community. This will include contribution to local tourism and economic development efforts and maintenance and staffing of the South Huron Welcome Centre.

**Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)?**

The community as a whole can benefit from tourism and economic development support. The spin-off benefits associated with a dedicated investment in tourism and economic development will be appreciated by all sectors of the community, including local businesses, residents and the Municipality. Attracting new residents and businesses to the community and workforce development are included in the MoSH's strategic plan.

**Organization Details:**

Provide a brief history of your organization, and indicate if it is incorporated as a non-profit organization.

SHCC is a not-for-profit organization with a mandate to promote member businesses and contribute to the economic and community development of South Huron. To achieve its mandate SHCC is dependent on several non-guaranteed sources of revenue, including membership fees, special events, and group insurance commissions. Non-guaranteed means that SHCC's primary revenue sources are based on the voluntary actions of its members and event participants to continue their support of SHCC. SHCC's business model is very different than other organizations like the BIA that receive a stable amount of core funding from mandatory levies.

Is your group able to issue charitable tax receipts on its own? no

What are the general objectives/services of your organization?

The South Huron Chamber of Commerce is committed to supporting economic development, entrepreneurship and community prosperity by providing information, services and advocacy for its members.

In what geographical area does your organization operate?

The majority of our members are within the boundaries of the Municipality of South Huron

Do volunteers participate in your organization? If yes, indicate the number of volunteers and type of involvement?

SHCC is managed by a volunteer Board of Director (currently 9 individuals). The Directors attend monthly Board meetings and participate in numerous special events hosted by SHCC throughout the year. Volunteers are also engaged in committee work including in the gala and other event committees.

List the Executive Officers of your organization:

Leanne Comeau - President - 519-902-4988

Tine Buechler - Vice President - 226-880-2200

Treasurer - Vacant - duties performed by Executive Director

Teresa Van Raay - Secretary - 519-237-3255

## South Huron Chamber Of Commerce Budget 2018

	2018 Budget	
	increase	conservative
	2017 Budget	over 2016 increase
<b>REVENUE</b>		
Membership Revenues	\$ 23,720.00	22% \$ 25,000.00
Event Revenues	\$ 43,400.00	13% \$ 47,000.00
Other Revenue	\$ 11,530.00	10% \$ 20,000.00
Total	\$ 78,650.00	15% \$ 92,000.00
<b>EXPENDITURES</b>		
Total Wages	\$ 35,100.00	11% \$ 45,500.00
Office/Admin Expenses	\$ 17,000.00	48% \$ 15,000.00
Event Expenses	\$ 21,650.00	10% \$ 24,000.00
Other Expense	\$ 2,040.00	50% \$ 5,000.00
Total Expenses	\$ 75,790.00	28% \$ 89,500.00
Net Income	\$ 2,860.00	\$ 2,500.00

\*includes MoSH grant/project funding/etc.  
15% increase

\*87.5% position - 75% position in 2017

16% increase

**Terms and Conditions:**

In the event that a grant is awarded, the applicant agrees to the following:

- To provide a complete status report of the use of the funds within 60 days of the event, project or program completion.
- To provide a financial statement from the previous year from either the event or the organization.
- To acknowledge the support of the Municipality of South Huron in all printed material and through other promotional means.
- The funds will be used only for the purposes described in this application.
- To inform Council if the project is delayed or changed substantially for any reason.
- In the event that the project does not go forward, the applicant will return those funds granted for the proposed project.

Signature: \_\_\_\_\_ Print Name: Joan Brady

Organization/ Service Club/Community Group: South Huron Chamber of Commerce

Date Submitted: September 20, 2017

**South Huron Chamber of Commerce**  
**Financial Statements**  
**For the Year Ended December 31, 2016**

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**South Huron Chamber of Commerce**
**Balance Sheet****December 31, 2016**

Unaudited - See Notice to Reader

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	<u>2016</u>	<u>2015</u>
<b>Assets</b>		
Current Assets		
Cash	\$ 30,388	14,681
Accounts receivable	<u>466</u>	<u>568</u>
	<u>\$ 30,854</u>	<u>15,249</u>
<b>Liabilities</b>		
Current Liabilities		
Accounts payable and accrued liabilities	\$ 10,191	1,989
<b>Net Assets</b>		
Balance, beginning of year	13,260	16,012
Excess (Deficiency) of revenues over expenses	<u>7,403</u>	<u>(2,752)</u>
Balance, end of year	<u>20,663</u>	<u>13,260</u>
	<u>\$ 30,854</u>	<u>15,249</u>

**South Huron Chamber of Commerce**  
**Statement of Operations**  
**For the Year Ended December 31, 2016**

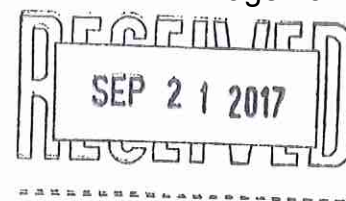
Unaudited - See Notice to Reader

	<u>2016</u>	<u>2015</u>
<b>Revenue</b>		
Events	\$ 36,312	28,056
Membership dues	16,715	13,580
Grants	13,183	13,895
Group insurance	1,493	2,372
Interest	<u>118</u>	<u>161</u>
	67,821	58,064
<b>Operating Expenses</b>		
Wages and benefits	28,090	34,378
Event costs	21,768	16,038
Office rent	6,000	6,000
Office	1,427	1,385
Insurance	1,334	1,307
Association dues	862	836
Donations	561	638
Meeting costs	<u>376</u>	<u>234</u>
	60,418	60,816
Excess (Deficiency) of revenues over expenses	<u>\$ 7,403</u>	<u>(2,752)</u>



# Municipality of South Huron

## Community Grant Application Form



Please return application by September 21 of any given year to:  
 Sandy Becker, Financial Services Manager/Treasurer  
 Municipality of South Huron,  
 322 Main St S, P O Box 759, Exeter, Ontario N0M 1S6  
 (519) 235-0310

Name of Applicant/Organization/Service Club/Community Group: <b>South Huron Community Choirs</b>		
Contact Person: <b>Jean Jacobe</b>		
Position held in organization by contact person: <b>Treasurer</b>		
Mailing Address: <b>95 Devon Drive, Exeter ON NOM 1S3</b>		
Telephone: <b>519-235-0629</b>	Cell:	Fax:
E-mail address: <b>jean.jacobe@gmail.com</b>		Website:
Specifics of Event/Project/Program requesting funds: <b>Fundraising Cabaret Concert</b>		
Total Project Budget: <b>\$4,500</b>		
Amount of Funds requested from the Municipality: <b>\$2,000</b> (For in-kind requests please provide the monetary equivalent of the grant request) <b>We are requesting in-kind support for the use of the South Huron Rec Centre Hall</b>		
Have you applied to the Municipality for Funding in the past? If yes, please provide summary of request. <b>No</b>		
Applicants may present their funding request as a delegation to Council. Do you want to present your request to Council? <input checked="" type="radio"/> Yes <input type="radio"/> No		
<b>For Organizations/Service Clubs:</b>		
Are you a non-profit Organization? <input checked="" type="radio"/> Yes <input type="radio"/> No		
Charitable Registration Number (if applicable): <b>not at present time</b>		
Date of Incorporation (if applicable): <b>applying for Incorporation</b>		
Organization/Project/Event Budget – attach or complete page 4		



**Grant Category and Description:**

Please check the appropriate category & grant type:

- |  |                                |  |
|--|--------------------------------|--|
| <input type="radio"/> Youth/Senior Event                     | <input type="radio"/> Monetary | <input type="radio"/> In Kind            |
| <input type="radio"/> Community Beautification               | <input type="radio"/> Monetary | <input type="radio"/> In Kind            |
| <input type="radio"/> Arts, Culture and Heritage             | <input type="radio"/> Monetary | <input type="radio"/> In Kind            |
| <input type="radio"/> Tourism Development                    | <input type="radio"/> Monetary | <input type="radio"/> In Kind            |
| <input checked="" type="radio"/> Community Special Event     | <input type="radio"/> Monetary | <input checked="" type="radio"/> In Kind |
| <input type="radio"/> Capital funding for a specific project | <input type="radio"/> Monetary | <input type="radio"/> In Kind            |

**Project Information:**

Provide a brief description of the event, program or project. Include goals and timelines.

The Fundraising Cabaret Concert in spring 2018 will help to sustain the South Huron Community Choirs and help us present more musical entertainment in our community

If this is *not* a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.

This is a new project for the Choirs, ushering and hospitality are done by volunteers

What is the specific purpose that the grant funds will be used for?

Use of the South Huron Rec Centre Hall for a Fundraising Cabaret Concert on a Sunday afternoon in Spring 2018

For in-kind requests please provide details on type of request (ie materials, equipment or resources). We request the use of the South Huron Rec Centre Hall

Indicate what other sources of funding is supporting this event, program or project.

Ticket sales, sponsorships and donations

Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)? The Fundraiser will help the South Huron Community Choirs to find resources and support our non-profit organization. This concert will provide our community with local musical entertainment for both seniors and youth.

**Organization Details:**

Provide a brief history of your organization, and indicate if it is incorporated as a non-profit organization.

See attached

Is your group able to issue charitable tax receipts on its own? No, not at present time

What are the general objectives/services of your organization?

To have Music Culture in South Huron, to hear the unknown music talent in this community, to bring a community together through music, to reach out to seniors and youth

In what geographical area does your organization operate?

We have choir members from Exeter, Centralia, Dashwood, Grand Bend, Lucan, London and Zurich. Our home is here in South Huron so most of our audiences comes from here and surrounding areas

Do volunteers participate in your organization? If yes, indicate the number of volunteers and type of involvement?

Approx. 50 volunteers - all choir members are volunteers, ushering and hospitality are all activated by volunteers

List the Executive Officers of your organization:

Flora MacKellar	Co-Chair
Catherine Shantz	Co-Chair
Jean Jacobe	Treasurer
Mary Beth Davies	Secretary

<b>Project Budget:</b>	
Please provide or attach documentation if available	
<b>Revenue Sources</b>	
Applicant Contribution	
Grants	2,000
Donation/Sponsorships	
Fund-raising efforts	2,500
Other Sources	
<b>Total Revenue</b>	<b>4,500</b>
<b>Expenses</b>	
Advertising and Promotion	150
Program Supplies	250
Entertainment	
Administration	
Salaries/Wages	1,800
Facilities Rental	2,000
Prizes and Awards	
Other	300
<b>Total Expenses</b>	<b>4,500</b>

**Terms and Conditions:**

In the event that a grant is awarded, the applicant agrees to the following:

- To provide a complete status report of the use of the funds within 60 days of the event, project or program completion.
- To provide a financial statement from the previous year from either the event or the organization.
- To acknowledge the support of the Municipality of South Huron in all printed material and through other promotional means.
- The funds will be used only for the purposes described in this application.
- To inform Council if the project is delayed or changed substantially for any reason.
- In the event that the project does not go forward, the applicant will return those funds granted for the proposed project.

Signature: Jean Jacobe

Print Name: Jean Jacobe

Organization/ Service Club/Community Group: South Huron Community Choirs

Date Submitted: September 21, 2017

**Brief History**

Since 2008 the outreach program at Trivitt Memorial Anglican Church has supported the Adult, Handbell Choir and Youth Choir bringing Arts and Culture to the South Huron Community. The Adult Choir and Handbell Choir continued to grow to new standards and challenges in traditional and modern Choral Music attracting members from all over Huron County and surrounding areas. Each year several concerts would be performed by the choirs presenting varieties of programs otherwise would never have been heard in our Rural Area.

This year Trivitt Church discontinued the outreach program, the unknown now for the South Huron Community Choirs. The choir members made a decision to go on their own, to support themselves to become a non-profit charitable organization which is now hosted by Exeter United Church.

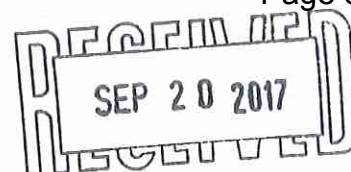
How are we going to support ourselves? - membership fee has been increased, fundraisers, sponsors, donations and grants

**SOUTH HURON COMMUNITY CHOIRS**  
**Financial Summary**  
**January 1, 2016 to December 31, 2016**

<b>REVENUE</b>		<b>EXPENSES</b>	
Membership Fees	1,050.00	Pianist - Jan to June	3,125.00
The Creation Exeter		Pianist - Sept to Dec	2,500.00
- Tickets	2,655.00	The Creation -Exeter	
- Sponsorships	1,000.00	- Orchestra	2,800.00
The Creation - Sarnia	800.00	- Soloists	600.00
Messiah - Exeter		The Creation -Sarnia	
- Tickets	2,400.00	- Soloists	400.00
- Sponsorships	1,500.00	Messiah - Exeter	
Messiah Excerpts - London	300.00	- Orchestra	1,835.00
Handbell Choir	75.00	- Soloists	900
-Bluewater Nursing Home Zurich		Lessons & Carols	200.00
Choralfest	300.00		
Oktoberfest	470.00		
Lessons & Carols	400.00		
Trivitt Memorial Church	1,410.00		
<b>TOTAL REVENUE</b>	<b>12,360.00</b>	<b>TOTAL EXPENSES</b>	<b>12,360.00</b>



## Municipality of South Huron



### Community Grant Application Form

Please return application by September 21 of any given year to:  
 Sandy Becker, Financial Services Manager/Treasurer  
 Municipality of South Huron,  
 322 Main St S, P O Box 759, Exeter, Ontario N0M 1S6  
 (519) 235-0310

Name of Applicant/Organization/Service Club/Community Group:		
South Huron Hospital Auxiliary		
Contact Person: Shelley Bourne		
Position held in organization by contact person: President		
Mailing Address:		
284 Willis Way, Exeter, Ontario N0M1S2		
Telephone:	Cell:	Fax:
519-235-3476		
E-mail address:		Website:
snbourne@hotmail.com		
Specifics of Event/Project/Program requesting funds:		
Spring and Fall Rummage Sales		
Total Project Budget: \$3,464.78		
Amount of Funds requested from the Municipality: \$2,944.78 (For in-kind requests please provide the monetary equivalent of the grant request)		
Have you applied to the Municipality for Funding in the past? If yes, please provide summary of request.		
In 2016, and 2017, we applied and received grants.		
Applicants may present their funding request as a delegation to Council. Do you want to present your request to Council? <input type="radio"/> Yes <input checked="" type="radio"/> No (if needed, yes)		
<b>For Organizations/Service Clubs:</b>		
Are you a non-profit Organization? <input checked="" type="radio"/> Yes <input type="radio"/> No		
Charitable Registration Number (if applicable):		
Date of Incorporation (if applicable):		
Organization/Project/Event Budget – attach or complete page 4		

**Grant Category and Description:**

Please check the appropriate category & grant type:

- |  |   |                               |
|--|---|-------------------------------|
| <input type="radio"/> Youth/Senior Event                     | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Community Beautification               | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Arts, Culture and Heritage             | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Tourism Development                    | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input checked="" type="radio"/> Community Special Event     | <input checked="" type="radio"/> Monetary | <input type="radio"/> In Kind |
| <input type="radio"/> Capital funding for a specific project | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |

**Project Information:**

Provide a brief description of the event, program or project. Include goals and timelines.

For many years, SHH Auxiliary has held spring and fall rummage sales to raise funds. We set up from Tues. morning until opening to the public on Wed. from 4:30<sup>pm</sup> to 8:30pm. The sale continues Thurs. 9am - 1pm with take down complete by 5p.m.

If this is *not* a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.

Each sale, we strive to have greater profit from our sales, to use towards capital budget purchases of equipment needed at SHH hospital. Last sale, we had 1,800 volunteer hours!

What is the specific purpose that the grant funds will be used for?

The grant funds will be used to cover the rental of all areas of the Rec Centre: the hall in the fall the ice surface in the spring plus the kitchen and lobby.

For in-kind requests please provide details on type of request (ie materials, equipment or resources).

Indicate what other sources of funding is supporting this event, program or project.

Just Auxiliary funds raised by other fund raising, and gift shop sales.

Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)?

All persons seeking healthcare at SHH hospital.



**Organization Details:**

Provide a brief history of your organization, and indicate if it is incorporated as a non-profit organization.

We are non-profit and have existed since 1952. We provide South Huron Hospital with gift shop service, volunteers, fund raising, and good public relations in our community and surrounding areas.

Is your group able to issue charitable tax receipts on its own?

No

What are the general objectives/services of your organization?

To work in partnership with South Huron Hospital Association and the Foundation to provide service to our clients, and to contribute to enhancement of patient care.

In what geographical area does your organization operate?

South Huron and surrounding Huron, Perth, Lambton and Middlesex counties.

Do volunteers participate in your organization? If yes, indicate the number of volunteers and type of involvement?

We are all volunteers, with approx 225 persons working at the rummage sales, and/or gift shop. Also available at request of CEO to fulfill various roles

List the Executive Officers of your organization:

within the hospital.

Past President: Linda Marsden

President: Shelley Bourne

Vice President: Anne Helm

Secretary: Barb Fleet

Treasurer: Karen Dickins

<b>Project Budget:</b>		
Please provide or attach documentation if available		
<b>Revenue Sources</b>		
Applicant Contribution		
Grants	2017 - municipal grant	2,956.00
Donation/Sponsorships		
Fund-raising efforts		
Other Sources		
<b>Total Revenue</b>	approx.	25,000
<b>Expenses</b>		
Advertising and Promotion		\$140.00
Program Supplies		\$100.00
Entertainment		
Administration		
Salaries/Wages		
Facilities Rental		\$2,944.78
Prizes and Awards		
Other	food for volunteers	\$280.00
<b>Total Expenses</b>		\$3,464.78

**Terms and Conditions:**

In the event that a grant is awarded, the applicant agrees to the following:

- To provide a complete status report of the use of the funds within 60 days of the event, project or program completion.
- To provide a financial statement from the previous year from either the event or the organization.
- To acknowledge the support of the Municipality of South Huron in all printed material and through other promotional means.
- The funds will be used only for the purposes described in this application.
- To inform Council if the project is delayed or changed substantially for any reason.
- In the event that the project does not go forward, the applicant will return those funds granted for the proposed project.

Signature: Shelley Bourne Print Name: Shelley Bourne

Organization/ Service Club/Community Group: South Huron Hospital  
Auxiliary

Date Submitted: Sept. 20, 2017.

**Terms and Conditions:**

In the event that a grant is awarded, the applicant agrees to the following:

- To provide a complete status report of the use of the funds within 60 days of the event, project or program completion.
- To provide a financial statement from the previous year from either the event or the organization.
- To acknowledge the support of the Municipality of South Huron in all printed material and through other promotional means.
- The funds will be used only for the purposes described in this application.
- To inform Council if the project is delayed or changed substantially for any reason.
- In the event that the project does not go forward, the applicant will return those funds granted for the proposed project.

Signature: \_\_\_\_\_ Print Name: Shelley Bourne

Organization/ Service Club/Community Group: South Huron Hospital Auxiliary

Date Submitted: Sept. 20, 2017

**South Huron Hospital Auxiliary**  
**Financial Statements**  
**For the Year Ended March 31, 2017**

# PTMG

*Chartered Professional Accountants & Business Advisors*

Tel: 519-235-0101    **PTMG LLP**  
1-888-786-7864    71 Main St. N.  
Fax: 519-235-3211    Exeter, ON N0M 1S3  
www.ptmg.on.ca

Ken Pinder, CPA, CA  
Ken Boersma Professional Corporation

Brian Taylor, CPA, CA

Ron Godkin Professional Corporation  
Dave Vantighem Professional Corporation

## Notice To Reader

On the basis of information provided by the proprietor, we have compiled the balance sheet of South Huron Hospital Auxiliary as at March 31, 2017 and the statement of loss for the year then ended. We have not performed an audit or a review engagement in respect of these financial statements and, accordingly, we express no assurance thereon. Readers are cautioned that these statements may not be appropriate for their purposes.

Exeter, Ontario

July 20, 2017

PTMG LLP

Chartered Professional Accountants  
Licensed Public Accountants

**South Huron Hospital Auxiliary****Balance Sheet****March 31, 2017**

Unaudited - See Notice to Reader

	<u>2017</u>	<u>2016</u>
<b>Assets</b>		
Current Assets		
Cash	\$ 9,909	17,554
Inventory	<u>1,328</u>	<u>2,193</u>
	<u>\$ 11,237</u>	<u>19,747</u>
<b>Liabilities</b>		
Current Liabilities		
Accounts payable and accrued liabilities	\$ 338	339
<b>Net Assets</b>		
Balance, beginning of year	19,408	22,176
Excess of revenue over expenses	<u>(8,509)</u>	<u>(2,768)</u>
Balance, end of year	<u>10,899</u>	<u>19,408</u>
Balance, end of year	<u>\$ 11,237</u>	<u>19,747</u>

---

**South Huron Hospital Auxiliary**  
**Statement of Loss**  
**For the Year Ended March 31, 2017**  
Unaudited - See Notice to Reader

---

	<u>2017</u>	<u>2016</u>
<b>Revenue</b>		
Rummage sales	\$ 34,274	32,947
Gift shop sales	6,215	4,767
50/50 draws	6,015	-
Memberships	590	550
Other	327	975
Interest	20	57
HAAO Conference income	-	1,182
	<u>47,441</u>	<u>40,478</u>
<b>Expenses</b>		
Hospital donations	41,999	28,440
Rummage sale expenses	7,982	7,420
Gift shop purchases	4,066	2,722
Conferences, memberships, dues and fees	756	2,953
Office	450	430
Professional fees	339	678
Advertising and promotion	232	212
Travel	71	251
Interest and bank charges	55	140
	<u>55,950</u>	<u>43,246</u>
<b>Deficiency of Revenue over Expenses</b>	<u>\$ (8,509)</u>	<u>(2,768)</u>





**Municipality of South Huron**  
**Community Grant Application Form**

*Please return application by September 21 of any given year to:*  
*Sandy Becker, Financial Services Manager/Treasurer*  
*Municipality of South Huron,*  
*322 Main St S, P O Box 759, Exeter, Ontario N0M 1S6*  
*(519) 235-0310*

Name of Applicant/Organization/Service Club/Community Group: South Huron Hospital Foundation	
Contact Person: Kimberley Paynr	
Position held in organization by contact person: Executive Director	
Mailing Address: 24 Huron St. W., Exeter, ON N0M 1S2	
Telephone: 519-235-2700 ex	Cell:                      Fax:
E-mail address: kimberley.payne@shhf Website: www.shhf.on.ca	
Specifics of Event/Project/Program requesting funds: this is our annual gala and proceeds will be directed to an approved 2017-20	
Total Project Budget: 318,500.00	
Amount of Funds requested from the Municipality: 2300.00 (For in-kind requests please provide the monetary equivalent of the grant request)	
Have you applied to the Municipality for Funding in the past? If yes, please provide summary of request. Yes - for the hall/facility rental and highway banner installation	
Applicants may present their funding request as a delegation to Council. Do you want to present your request to Council? <input checked="" type="radio"/> Yes <input type="radio"/> No	
<b>For Organizations/Service Clubs:</b>  Are you a non-profit Organization? <input checked="" type="radio"/> Yes <input type="radio"/> No  Charitable Registration Number (if applicable): BN 119157808 RR0001  Date of Incorporation (if applicable): May 5, 1982  Organization/Project/Event Budget – attach or complete page 4	

SEE NEXT  
PAGE (1)

(1)

**Specifics of Event/Project/Program requesting funds:**

this is our annual gala and proceeds will be directed to an approved 2017-2018 capital request from the SHHA for just over \$1million.

**Grant Category and Description:**

Please check the appropriate category & grant type:

- |  |   |                               |
|--|---|-------------------------------|
| <input type="radio"/> Youth/Senior Event                     | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Community Beautification               | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Arts, Culture and Heritage             | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Tourism Development                    | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |
| <input type="radio"/> Community Special Event                | <input checked="" type="radio"/> Monetary | <input type="radio"/> In Kind |
| <input type="radio"/> Capital funding for a specific project | <input type="radio"/> Monetary            | <input type="radio"/> In Kind |

**Project Information:**

Provide a brief description of the event, program or project. Include goals and timelines.

Annual Hospital Foundation Gala, Friday June 1, 2018. South Huron Recreation Centre - Guest speaker Comm. Chris Hadfield

The goal for Gala 2018 is \$189,850.

If this is *not* a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.

For the year 2017-2018 the hospital association has made a capital request for equipment purchases and upgrades that will continue to save lives and improve patient care for many years to come. It supports a long term strategy being employed by the hospital and supported by the Foundation.

SEE NEXT  
PAGE (2)

What is the specific purpose that the grant funds will be used for?

The Foundation in partnership with the SHHA has approved just over \$1million in capital equipment purchases and upgrades for 2017-2018. This includes upgrades to our digital imaging department, new beds and other items deemed

SEE NEXT  
PAGE (2)

For in-kind requests please provide details on type of request (ie materials, equipment or resources).

or the purpose of this event we would appreciate an in-kind donation of the installation of our highway banner, the promotion of our event on the Town website and printed materials, and the

SEE NEXT  
PAGE (2)

Indicate what other sources of funding is supporting this event, program or project.

The Gala has grown in stature to become the premiere event in the Municipality. It has attracted several major donors - which are the principal source of revenue for this event.

Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)? The SHHA serves everyone in the general municipality of South Huron and in our busy emergency department, regardless of age, ethnicity, social or economic status. The SHHA is the the 'Little Hospital that Does' serve

SEE NEXT  
PAGE (2)

(2)

***Project Information:***

**If this is *not* a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.**

For the year 2017-2018 the hospital association has made a capital request for equipment purchases and upgrades that will continue to save lives and improve patient care for many years to come. It supports a long term strategy being employed by the hospital and supported by the Foundation.

**What is the specific purpose that the grant funds will be used for?**

The Foundation in partnership with the SHHA has approved just over \$1million in capital equipment purchases and upgrades for 2017-2018. This includes upgrades to our digital imaging department, new beds and other items deemed vital for improvement of patient care and assist in the improved workplace for our staff.

**For in-kind requests please provide details on type of request (ie materials, equipment or resources).**

for the purpose of this event we would appreciate an in-kind donation of the installation of our highway banner, the promotion of our event on the Town website and printed materials, and the sign situated in front of the Municipal Offices in Exeter

**Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)?**

The SHHA serves everyone in the general municipality of South Huron and in our busy emergency department, regardless of age, ethnicity, social or economic status. The SHHA is the the 'Little Hospital that Does' serve anyone who needs us.



**Organization Details:**

Provide a brief history of your organization, and indicate if it is incorporated as a non-profit organization.

The Foundation was established in 1982 as an arms length fund development organization that serves the South Huron Hospital Association and the medical community of the Municipality of South Huron. Almost exclusively all capital equipment purchases over \$1000 are provided for through the Foundation. The foundation is a registered charity and hospital foundation and has it's own board of directors that is separate from the SHHA. The CEO of the hospital serves as an ex-officio member of the foundation board as does the Hospital Auxiliary. All projects and purchases are congruent with the hospital short and long term goals

Is your group able to issue charitable tax receipts on its own? Yes

What are the general objectives/services of your organization?

Formed in 1982, the South Huron Hospital Foundation was created to ensure access to health care and equipment in our communities. The Foundation's primary three-fold objective is to raise funds, invest the money wisely and approve the funding for the projects recommended by the South Huron Hospital and its team of staff and physicians. In the last few years, our community and Foundation have raised over two million dollars, to keep our Hospital current, viable and accessible. South Huron Hospital is truly "The Little Hospital That Does" thanks to the generosity of a caring community committed to working together for better health care.

SEE NEXT  
PAGE (3)

In what geographical area does your organization operate?

The hospital is located in Exeter and serves the general catchment area of the municipality of South Huron.

Do volunteers participate in your organization? If yes, indicate the number of volunteers and type of involvement?

We enjoy the efforts of approx. 60 volunteers. Board involvement, sub committee work as well as special events like our annual Gala, golf tournament and the Radiothon.

List the Executive Officers of your organization:

Pat O'Rourke - Chair  
Brenda Gaiser - Treasurer  
Lori Baker - Secretary

(3)

***Organization Details:*****What are the general objectives/services of your organization?**

Formed in 1982, the South Huron Hospital Foundation was created to ensure access to health care and equipment in our communities. The Foundation's primary three---fold objective is to raise funds, invest the money wisely and approve the funding for the projects recommended by the South Huron Hospital an its team of staff and physicians. In the last few years, our community and Foundation have raised over two million dollars, to keep our Hospital current, viable and accessible. South Huron Hospital is truly "The Little Hospital That Does" thanks to the generosity of a caring community committed to working together for better health care.

**Mission Statement**

The South Huron Hospital Foundation is dedicated to improving both the access to and the quality of health care in South Huron and area. The Foundation will accomplish this objective by engaging the broad community in canvasses and fund-raising activities. Further, in partnership with the South Huron Hospital Board, physicians and staff who service the hospital, the Foundation will allocate these funds to support specific project identified as priorities.

<b>Project Budget:</b>	
Please provide or attach documentation if available	
<b>Revenue Sources</b>	
Applicant Contribution	
Grants	
Donation/Sponsorships	SEE ATTACHED
Fund-raising efforts	2018 GALA BUDGET
Other Sources	
<b>Total Revenue</b>	
<b>Expenses</b>	
Advertising and Promotion	
Program Supplies	
Entertainment	
Administration	
Salaries/Wages	
Facilities Rental	
Prizes and Awards	
Other	
<b>Total Expenses</b>	

**Terms and Conditions:**

In the event that a grant is awarded, the applicant agrees to the following:

- To provide a complete status report of the use of the funds within 60 days of the event, project or program completion.
- To provide a financial statement from the previous year from either the event or the organization.
- To acknowledge the support of the Municipality of South Huron in all printed material and through other promotional means.
- The funds will be used only for the purposes described in this application.
- To inform Council if the project is delayed or changed substantially for any reason.
- In the event that the project does not go forward, the applicant will return those funds granted for the proposed project.

Signature: Kimberley Payne Digitally signed by Kimberley Payne  
Date: 2017.09.21 12:09:59 -04'00'

Print Name: Kimberley Payne

Organization/ Service Club/Community Group: South Huron Hospital Foundation

Date Submitted: Sept. 21, 2017



**South Huron Hospital Foundation  
GALA - 2018**

<b>Revenue</b>	<b>BUDGET</b>
Sponsorship	\$ 150,000.00
Ticket Sales	\$ 140,000.00
Auction	\$ 15,000.00
Donations	\$ 5,000.00
Raffle/keys	\$ 5,000.00
Flowers	\$ 3,500.00
<b>Total Revenue</b>	<b>\$ 318,500.00</b>

<b>Expenses</b>	
Dinner	\$ 35,000.00
Wine	\$ 4,500.00
Entertainment & travel	\$ 45,000.00
Stationary	
Rentals	\$ 20,000.00
Hall	\$ 2,300.00
Flowers	\$ 6,000.00
Advertising (thank you) banners	\$ 2,000.00
AV	\$ 12,000.00
auction	
MC	\$ 750.00
Luster	\$ 1,100.00

<b>Total Expenses</b>	<b><u>\$ 128,650.00</u></b>
-----------------------	-----------------------------

<b>Net</b>	<b><u>\$ 189,850.00</u></b>
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**South Huron Hospital Foundation  
GALA - 2018**

<b>Revenue</b>	<b>BUDGET</b>
Sponsorship	\$ 150,000.00
Ticket Sales	\$ 140,000.00
Auction	\$ 15,000.00
Donations	\$ 5,000.00
Raffle/keys	\$ 5,000.00
Flowers	\$ 3,500.00
<b>Total Revenue</b>	<b>\$ 318,500.00</b>

<b>Expenses</b>	
Dinner	\$ 35,000.00
Wine	\$ 4,500.00
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Rentals	\$ 20,000.00
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Advertising (thank you) banners	\$ 2,000.00
AV	\$ 12,000.00
auction	
MC	\$ 750.00
Luster	\$ 1,100.00

<b>Total Expenses</b>	<b>\$ 128,650.00</b>
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<b>Net</b>	<b>\$ 189,850.00</b>
------------	----------------------

**South Huron Hospital Auxiliary**  
**Financial Statements**  
**For the Year Ended March 31, 2017**

# PTMG

*Chartered Professional Accountants & Business Advisors*

Tel: 519-235-0101    **PTMG LLP**  
1-888-786-7864    71 Main St. N.  
Fax: 519-235-3211    Exeter, ON N0M 1S3  
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Brian Taylor, CPA, CA

Ron Godkin Professional Corporation  
Dave Vantighem Professional Corporation

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Exeter, Ontario

July 20, 2017

PTMG LLP

Chartered Professional Accountants  
Licensed Public Accountants

**South Huron Hospital Auxiliary****Balance Sheet****March 31, 2017**

Unaudited - See Notice to Reader

	<u>2017</u>	<u>2016</u>
<b>Assets</b>		
Current Assets		
Cash	\$ 9,909	17,554
Inventory	<u>1,328</u>	<u>2,193</u>
	<u>\$ 11,237</u>	<u>19,747</u>
<b>Liabilities</b>		
Current Liabilities		
Accounts payable and accrued liabilities	\$ 338	339
<b>Net Assets</b>		
Balance, beginning of year	19,408	22,176
Excess of revenue over expenses	<u>(8,509)</u>	<u>(2,768)</u>
Balance, end of year	<u>10,899</u>	<u>19,408</u>
Balance, end of year	<u>\$ 11,237</u>	<u>19,747</u>

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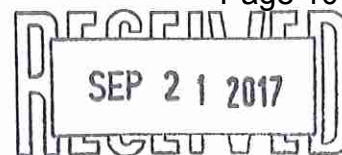
**South Huron Hospital Auxiliary**  
**Statement of Loss**  
**For the Year Ended March 31, 2017**  
Unaudited - See Notice to Reader

---

	<u>2017</u>	<u>2016</u>
<b>Revenue</b>		
Rummage sales	\$ 34,274	32,947
Gift shop sales	6,215	4,767
50/50 draws	6,015	-
Memberships	590	550
Other	327	975
Interest	20	57
HAAO Conference income	-	1,182
	<u>47,441</u>	<u>40,478</u>
<b>Expenses</b>		
Hospital donations	41,999	28,440
Rummage sale expenses	7,982	7,420
Gift shop purchases	4,066	2,722
Conferences, memberships, dues and fees	756	2,953
Office	450	430
Professional fees	339	678
Advertising and promotion	232	212
Travel	71	251
Interest and bank charges	55	140
	<u>55,950</u>	<u>43,246</u>
<b>Deficiency of Revenue over Expenses</b>	<u>\$ (8,509)</u>	<u>(2,768)</u>



**Municipality of South Huron**  
**Community Grant Application Form**



*Please return application by September 21 of any given year to:*  
*Sandy Becker, Financial Services Manager/Treasurer*  
*Municipality of South Huron,*  
*322 Main St S, P O Box 759, Exeter, Ontario N0M 1S6*  
*(519) 235-0310*

Name of Applicant/Organization/Service Club/Community Group: South Huron Medical Recruitment and Retention Committee		
Contact Person: 'Joanne Bowen		
Position held in organization by contact person: Secretary -Treasurer		
Mailing Address: 24 Huron St. E. EXETER, On N0M 1S1		
Telephone: 519-235-1020	Cell: N/A	Fax: N/A
E-mail address: tojo@cabletv.on.ca Website: N/A		
Specifics of Event/Project/Program requesting funds: The South Huron Medical Recruitment and Retention Committee		
Total Project Budget: \$1500.00		
Amount of Funds requested from the Municipality: (For in-kind requests please provide the monetary equivalent of the grant request) \$1500.00		
Have you applied to the Municipality for Funding in the past? If yes, please provide summary of request. Yes  The Committee last made a presentation to Council for consideration of financial support through the Community Grant Program for the 2011 budget year. Securing this financial support enabled the R & R Committee to continue with its proposed work plan for the ensuing year-Council approved its request for \$2,000. An itemization of disbursements is included with this application.		
Applicants may present their funding request as a delegation to Council. Do you want to present your request to Council? Yes No		

**Grant Category and Description:**

Please check the appropriate category & grant type:

Youth/Senior Event	Monetary	In Kind
Community Beautification	Monetary	In Kind
Arts, Culture and Heritage	Monetary	In Kind
Tourism Development	Monetary	In Kind
Community Special Event Ongoing	Monetary	In Kind
Capital funding for a specific project	Monetary	In Kind

**Project Information:** Provide a brief description of the event, program or project.

Include goals and timelines –

Ongoing projects to support medical recruitment initiatives while continuing to promote the Municipality of South Huron as both a great place to live and work with respect to employment opportunities in the medical facilities in the Community that provide quality health care to its residents in accordance to the Committee's mandate

If this is *not* a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.

This request for financial support from the Municipality will allow the Committee to not only continue its supportive role in recruiting efforts for all medical professionals who are exploring the potential for work opportunities in the community's medical facilities but also serve as "Community Ambassadors" for the Municipality and all it has to offer.

**What is the specific purpose that the grant funds will be used for?**

To promote the Municipality of South Huron to health care professionals as the community of choice to work and live in through attendance at Job Fairs and Recruitment Expos while continuing to support programs such as Discovery Week and other initiatives for which there is an opportunity to be of assistance-either financially or as an extra "pair of hands" when there is a need.

To work in conjunction with Administration and Medical Staff at South Huron Hospital to identify physician and allied health professional needs and to promote specific opportunities at Recruiting/Career Expos

To attend, when invited, other professional career expos ie: Nursing, to support recruiting efforts and to promote the opportunities available within the community of South Huron.

One member of the committee serves as South Huron Hospital liaison to report on the committee's activities and to receive feedback and direction from the hospital administrator and medical staff with respect to recruitment needs.



For in-kind requests please provide details on type of request (ie materials, equipment or resources) .

South Huron Hospital Association – provide access to photo copying supplies to produce promotional material for use when attending Job Fairs/Career Expos.

Indicate what other sources of funding is supporting this event, program or project.

NIL

Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)?

The assurance that all residents in South Huron and its surrounding communities have access to quality and timely health care is first and foremost the goal of all health care providers who serve the public needs.

With the direction of the Ministry of Health for Patient's First, recruiting and retention of health care professionals is even more essential. Health care providers will be expected to work towards fulfilling the action plan of Improving Access, Connecting and Coordinating Services Close to Home, Informing Patients for Better Self Care and Protecting the Resources we have by making better decisions using data. The strategies of the Hospital are to Increase Timely access to Primary Care by finding innovative ways to engage various healthcare providers, to help patients find the right mental health care services, to improve the care journey for those who need health services the most, and to engage communities and stakeholders to collaborate on services goals. To that end, these proposed strategies will require engaged, committed doctors, nurses and allied health providers to live and work in our community. The South Huron Medical Recruitment and Retention Committee welcomes the opportunity to be involved in this initiative.

**Organization Details:**

Is your group able to issue charitable tax receipts on its own? <b>No</b>
<p><b>What are the general objectives/services of your organization?</b></p> <p><b>PURPOSE:</b></p> <p>The community based Medical Recruitment and Retention Committee will be made up of volunteers from those communities that make up the Municipality of South Huron. The Committee will work in partnership with the local hospital, medical staff and other allied health professions and the Municipality of South Huron to promote health care employment opportunities in the area.</p>
<p>In what geographical area does your organization operate?</p> <p>South Huron Hospital provides health care services to the Municipality of South Huron and the catchment area of the Hospital which approximately 19,000 clients.</p>
Do volunteers participate in your organization? If <b>yes</b> , indicate the number of volunteers and type of involvement?

All members of the committee are volunteers and when required, additional volunteers are enlisted to assist with an event that is particular to their profession.

List the Executive Officers of your organization:

Chair-	Wayne DeLuca
Secretary- Treasurer	Joanne Bowen
Members	Mary Peterson
	Laura Overholt

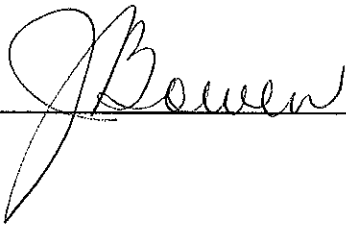
Project Budget: Please provide or attach documentation if available	
Revenue Sources	
Applicant Contribution	
Grants	
Donation/Sponsorships	
Fund-raising efforts	
Other Sources <b>Proposed Community Grant</b>	1,500.00
<b>Total Revenue</b>	<b>1500.00</b>
<b>Expenses</b> Please note...All costs are approximated and will be determined on what events/initiatives the Committee is asked to sponsor and the associated costs for same in 2018.	
Advertising and Promotion – financial assistance towards costs for advertising in professional journals when vacancies occur/ Registration for conferences and attendance at Job Expos	600.00
Program Supplies	
Entertainment –Discovery Week / Appreciation initiatives	500.00
Administration	NIL
Salaries/Wages	NIL
Facilities Rental	
Prizes and Awards –Recognition of Health Care Professionals	400.00
Other	
<b>Total Expenses</b>	<b>1,500.00</b>

**Terms and Conditions:**

In the event that a grant is awarded, the applicant agrees to the following:

- To provide a complete status report of the use of the funds within 60 days of the event, project or program completion.
- To provide a financial statement from the previous year from either the event or the organization.
- To acknowledge the support of the Municipality of South Huron in all printed material and through other promotional means.
- The funds will be used only for the purposes described in this application.
- To inform Council if the project is delayed or changed substantially for any reason.
- In the event that the project does not go forward, the applicant will return those funds granted for the proposed project.

Signature: \_\_\_\_\_

Print Name: Joanne Bowen

Organization/ Service Club/Community Group:  
The South Huron Medical Recruitment Committee

Date Submitted: September 21<sup>st</sup>, 2017

<b>DELUXE CAREER EXPO</b>  <b>\$1,600</b>	<p style="text-align: right;"><i>Sample of what costs - 2016 figure</i></p> <b>CAREER EXPO</b>  <b>\$800</b>
Table/booth at Career Expo where recruiters set up a display to showcase job opportunities as well as provide a representative for informal interaction with residents	Table/booth at Career Expo where recruiters set up a display to showcase job opportunities as well as provide a representative for informal interaction with residents
Official introduction and attendance of community representatives at the Friday evening dinner	Saturday dinner with residents for one representative of your group
Accommodation and meals for one representative from your group for the weekend	
Invitation to attend all social events with residents	

\* Please note that space is limited for these opportunities

\* Sponsors are also invited to provide a door prize(s) to highlight their organization. Should you choose to do so, please advise Kelsey Klages.

Michael Di Lullo, MPA,  
Manager of Corporate Services/Clerk,  
Municipality of South Huron,  
322 Main St,  
EXETER, Ontario  
March 29<sup>th</sup>, 2012.

Dear Michael:

As per your correspondence dated April 8<sup>th</sup>, 2011, I am attaching for your review a summary of the disbursement of grant funds received by the South Huron Medical Recruitment Committee from the Community Grant program for the year 2011. The Committee appreciates the support from Council as we continue in our efforts to promote the great opportunities for health care professionals to live and work in South Huron while recognizing a "job well done" to the many who provide quality health care to the residents of our Municipality.

Thank you again.

Yours truly,

Joanne Bowen,  
Secretary-Treasurer,  
South Huron Medical Recruitment Committee.

**RECEIVED \$2,000 April 2011**

<b>Medical Professionals Appreciation Day October 2011</b>	<b>\$ 317.85</b>
--	------------------

<b>Family Medicine Resident Weekend Career Expo and Community Promotion November 2011 Grand Bend -Registration</b>	<b>750.00</b>
--	---------------

<b>Penny Wise Promotions Promotional Materials to distribute at Career Fairs</b>	<b>851.43</b>
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<b>Door Prize for Family Medicine Weekend Cheese Basket from Jennard Cheese Exeter</b>	<b>74.00</b>
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<b>TOTAL EXPENDITURES:</b>	<b><u>\$1,993.28</u></b>
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<b>Balance remaining of 2011 grant to South Huron Medical Recruitment Committee:</b>	<b>\$6.72</b>
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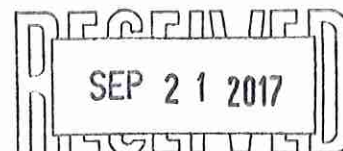
**Copies of receipts and cancelled cheques attached.**





## Municipality of South Huron

### Community Grant Application Form



Please return application by September 21 of any given year to:  
 Sandy Becker, Financial Services Manager/Treasurer  
 Municipality of South Huron,  
 322 Main St S, P O Box 759, Exeter, Ontario N0M 1S6  
 (519) 235-0310

Name of Applicant/Organization/Service Club/Community Group: The Cultural Collective/Farmers Market		
Contact Person: Aaron Neeb		
Position held in organization by contact person: Treasurer		
Mailing Address: 355 Main Street South Exeter, Ontario N0M 1S1 P.O. 171		
Telephone: 519-520-7023	Cell: 519-520-7023	Fax:
E-mail address: cultural.collectivesh@gmail.com Website: www.culturalcollective.ca		
Specifics of Event/Project/Program requesting funds: The Exeter Farmers Market and Cultural Series		
Total Project Budget: 6500		
Amount of Funds requested from the Municipality: \$5000 (For in-kind requests please provide the monetary equivalent of the grant request)		
Have you applied to the Municipality for Funding in the past? If yes, please provide summary of request. Yes, in 2017 we requested funding for the Huron Sound and Arts Festival held on July 22nd, 2017. We received \$250 from the municipality of South Huron.		
Applicants may present their funding request as a delegation to Council. Do you want to present your request to Council? <input checked="" type="radio"/> Yes <input type="radio"/> No		
<b>For Organizations/Service Clubs:</b>  Are you a non-profit Organization? <input checked="" type="radio"/> Yes <input type="radio"/> No  Charitable Registration Number (if applicable):  Date of Incorporation (if applicable):  Organization/Project/Event Budget – attach or complete page 4		

**Grant Category and Description:**

Please check the appropriate category & grant type:

- |  |   |  |
|--|---|--|
| <input type="radio"/> Youth/Senior Event                     | <input type="radio"/> Monetary            | <input type="radio"/> In Kind            |
| <input type="radio"/> Community Beautification               | <input type="radio"/> Monetary            | <input type="radio"/> In Kind            |
| <input type="radio"/> Arts, Culture and Heritage             | <input type="radio"/> Monetary            | <input checked="" type="radio"/> In Kind |
| <input type="radio"/> Tourism Development                    | <input checked="" type="radio"/> Monetary | <input type="radio"/> In Kind            |
| <input checked="" type="radio"/> Community Special Event     | <input checked="" type="radio"/> Monetary | <input type="radio"/> In Kind            |
| <input type="radio"/> Capital funding for a specific project | <input type="radio"/> Monetary            | <input type="radio"/> In Kind            |

**Project Information:**

Provide a brief description of the event, program or project. Include goals and timelines.

The Exeter Farmers' Market, a project of the Cultural Collective in 2017, will run weekly from early May to early October. Each market will feature live music, local vendors, and a beer garden. Our goal is to increase the number of seasonal market vendors, weekly musicians and customer base for the market.

SEE NEXT  
PAGE (1)

If this is *not* a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.

The grant will fund staff planning time before the market opens and staff time while the market is running, increasing incentive for new vendors and volunteer participation.

SEE NEXT  
PAGE (1)

What is the specific purpose that the grant funds will be used for?

Grant funds will be used:

SEE NEXT  
PAGE (1)

1. To hire a staff person to create and implement a strategic plan and

For in-kind requests please provide details on type of request (ie materials, equipment or resources).

In-kind requests include use of MacNaughton Park Facilities (including garbage cans, hydro, picnic tables and traffic signage to close down part of MacNaughton drive.

Indicate what other sources of funding is supporting this event, program or project.

The Exeter Farmers Market is supported financially by vendors and in-kind by the Cultural Collective.

Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)? The Community and tourists will benefit from the purposed event. This includes seniors, low-income families, and youth.



(1)

***Project Information:***

**Provide a brief description of the event, program or project. Include goals and timelines.**

The Exeter Farmers' Market, a project of the Cultural Collective in 2017, will run weekly from early May to early October. Each market will feature live music, local vendors, and a beer garden. Our goal is to increase the number of seasonal market vendors, weekly musicians and customer base for the market.

The Cultural Collective believes that the Exeter Farmers Market is both a cultural and economic driver and wishes to build on the momentum of the 2017 market year to maximize its impact and become fully self-sustainable.

In the 2017, the market was implemented by a team of 5 dedicated volunteers. In order to better plan for the 2018 market season, a dedicated staff person is required to manage, market and plan the market. Historically, a manager received an honorarium of \$3500 for a market season.

Below are goals and timelines for said manager.

October-December: Feasibility and Strategic Planning

December-February: Vendor Signup, Advertising, Musician Scheduling

February-May: Advertising and Promotion

May-October: Market Implementation

**If this is *not* a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.**

The grant will fund staff planning time before the market opens and staff time while the market is running, increasing incentive for new vendors and volunteer participation.

Staff person will work to build on success of 2017 season to prove the farmers market sustainable beyond the 2018 year.

**What is the specific purpose that the grant funds will be used for?**

Grant funds will be used:

1. To hire a staff person to create and implement a strategic plan and fundraising plan with stakeholders for the market;
2. to Advertise and promote the market to potential customers including local citizens and tourists.

**Organization Details:**

Provide a brief history of your organization, and indicate if it is incorporated as a non-profit organization.

The Cultural Collective formed through the Imagine South Huron project, funded by the Trillium Foundation and supported by the Exeter BIA, the Municipality of South Huron and the Huron Business Development Corporation. The goal of the project was to engage youth in South Huron in the creative sector (arts, culture and heritage.)

SEE  
NEXT  
PAGE  
(2)

At the conclusion of the project, strategic planning took place which created the Cultural Collective in 2016. The organization currently operates as a unincorporated non-profit association. Since 2016, the Collective has bloomed to over 50 members and includes visual

Is your group able to issue charitable tax receipts on its own? No.

What are the general objectives/services of your organization?

The Objectives of the Cultural Collective are to "enrich our communities through arts and culture".

SEE  
NEXT  
PAGE  
(2)

This includes:

- Creating opportunities for artists and cultural workers
- Operating an artists studio in the Oddfellow Hall
- Creating social and networking opportunities for youth and young adults

In what geographical area does your organization operate?

The Cultural Collective operates out of Exeter and South Huron.

Do volunteers participate in your organization? If yes, indicate the number of volunteers and type of involvement?

The Cultural Collective is made up of 50 members with 25 active volunteers throughout the year. All of these volunteers are youth and young adults.

List the Executive Officers of your organization:

The Cultural Collective holds an annual AGM and elected the following officers for the year 2017

- Alec Moore, Chair;
- Jillien Regier, Vice-Chair;
- Sara McEwan, Secretary;
- Aaron Neeb, Treasurer;
- Allison Neeb, Public Relations;

SEE  
NEXT  
PAGE  
(2)

The Exeter Farmers Market is a subcommittee of the Cultural Collective and its members include both Cultural Collective members, vendors and community representatives. This subcommittee consists of:

(2)

**Organization Details:**

**Provide a brief history of your organization, and indicate if it is incorporated as a non-profit organization.**

The Cultural Collective formed through the Imagine South Huron project, funded by the Trillium Foundation and supported by the Exeter BIA, the Municipality of South Huron and the Huron Business Development Corporation. The goal of the project was to engage youth in South Huron in the creative sector (arts, culture and heritage.)

At the conclusion of the project, strategic planning took place which created the Cultural Collective in 2016. The organization currently operates as a unincorporated non-profit association. Since 2016, the Collective has bloomed to over 50 members and includes visual artists, photographers, musicians and more. The Collective has operated over 60 artistic and social events since its inception.

In 2017, the Collective was approached about taking over the market on a volunteer basis after experiencing a challenging year in 2016. In June 2016, the Cultural Collective began operating the Exeter Farmers Market in MacNaughton Park on Thursdays from 5-9 PM and held 13 Markets between June 15th and September 7th, 2017. Every market date showcased local food, local musicians and a beer garden.

Despite adverse weather on 8 of the 13 market dates, we received numerous positive comments on the new location and new time. Vendors also reported having more success this year compared to last year. Unfortunately, due to rainy weather, our success was limited and the Market did not make enough money to cover hiring a staff person for the 2018 market season.

**What are the general objectives/services of your organization?**

The Objectives of the Cultural Collective are to "enrich our communities through arts and culture".

This includes:

- Creating opportunities for artists and cultural workers
- Operating an artists studio in the Oddfellow Hall
- Creating social and networking opportunities for youth and young adults.
- Enhancing community cultural assets such as the Farmers Market.



(2)

**List the Executive Officers of your organization:**

The Cultural Collective holds an annual AGM and elected the following officers for the year 2017

- Alec Moore, Chair;
- Jillien Regier, Vice-Chair;
- Sara McEwan, Secretary;
- Aaron Neeb, Treasurer;
- Allison Neeb, Public Relations;

The Exeter Farmers Market is a subcommittee of the Cultural Collective and its members include both Cultural Collective members, vendors and community representatives. This subcommittee consists of:

- Aaron Neeb, Cultural Collective;
- Brittany Fry, Exeter BIA;
- Matt Eagleson, Vendor Representative;
- Craig Hebert, MOSH Representative;
- Stephen Holmes, Cultural Collective;
- Alec Moore, Cultural Collective;
- Jillien Regier, Cultural Collective;
- Harry Stuart, Community Representative;
- and Jeff MacFarlane, Cultural Collective.

<b>Project Budget:</b>	
Please provide or attach documentation if available	
<b>Revenue Sources</b>	
Applicant Contribution	\$1500
Grants	\$5000
Donation/Sponsorships	0
Fund-raising efforts	0
Other Sources	0
<b>Total Revenue</b>	<b>6500</b>
<b>Expenses</b>	
Advertising and Promotion	\$1500
Program Supplies	
Entertainment	0
Administration	\$3500
Salaries/Wages	0
Facilities Rental	0
Prizes and Awards	0
Other (878 insce & 622 mtg space)	1500
<b>Total Expenses</b>	<b>6500</b>

**Terms and Conditions:**

In the event that a grant is awarded, the applicant agrees to the following:

- To provide a complete status report of the use of the funds within 60 days of the event, project or program completion.
- To provide a financial statement from the previous year from either the event or the organization.
- To acknowledge the support of the Municipality of South Huron in all printed material and through other promotional means.
- The funds will be used only for the purposes described in this application.
- To inform Council if the project is delayed or changed substantially for any reason.
- In the event that the project does not go forward, the applicant will return those funds granted for the proposed project.

Signature: Aaron Neeb Digitally signed by Aaron Neeb  
Date: 2017.09.21 13:49:26  
-04'00'

Print Name: Aaron Neeb

Organization/ Service Club/Community Group: Cultural Collective/ Farmers Market

Date Submitted: September 21st, 2017

# EFM INCOME AND EXPENSE REPORT

## 2016

<u>Expense</u>	<u>Amount</u>	<u>Date</u>	<u>Description</u>	<u>Amount Paid</u>
Market Manager	\$4,000.00	6/11/2016		\$2,000.00
FMO Membership	\$197.75			\$0.00
FMO Insurance	\$680.40	6/29/2016		\$680.40
Trivitt Rent	\$250.00			\$0.00
Lot Rental				\$0.00
Marketing	\$255.00			\$255.00
Reimbursement	\$100.00	4/19/2016	For Float	\$100.00
Market Bucks	\$12.00	4/29/2016	Vendors	\$12.00
Event Expenses	\$31.83	6/30/2016	Strawberry Social	\$31.83
EFM Tent Expenses	\$67.80	6/30/2016	Kid's Prizes & Games	\$67.80
EFM Tent Expenses	\$22.60	6/24/2016	Drink Decanter	\$22.60
Event Expenses	\$125.08	6/29/2016	Strawberry Social	\$125.08
Event Expenses	\$11.25	6/30/2016	Strawberry Social	\$11.25
EFM Tent Expenses	\$5.65	6/30/2016	Decorations for tent	\$5.65
Marketing - Posters	\$40.59	5/9/2016	EFM Posters	\$40.59
EFM Tent Expenses	\$7.89	4/30/2016	receipt book	\$7.89
Event Expenses	\$32.00	6/30/2016	Strawberry Social	\$32.00
EFM Tent Expenses	\$2.75	7/7/2016	Ice	\$2.75
EFM Tent Expenses	\$14.81	6/2/2016	iced tea and ice	\$14.81
Total Expenses	\$5,857.40			
<u>Total Owng</u>	\$3,409.65			
<b>Outstanding Debt</b>	<b>\$2,447.75</b>			
GRAND TOTAL	-\$5,160.40			

<u>Income</u>	<u>Amount</u>	<u>Date</u>	<u>Description</u>
Canada Banana Farms	\$42.00	4/26/2016	Vendor
Scoops and Produce	\$20.00	4/26/2016	\$20
Bayfeild Berry Farm			Full Year
Eagleson Farms			Full Year
Good Luck Gardens	\$59.00	4/26/2016	Ass, 2 days
Wally Pfiff	\$17.00	4/26/2016	\$17 Vendor
Ray	\$42.00	6/16/2016	Vendor
Canada Banana Farms	\$34.00	6/28/2016	Vendor Fees
Ruth Johnston	\$17.00	9/15/2016	Vendor fees
Ruth Johnston	\$68.00	9/22/2016	Vendor fees
Cudmore Farms	\$88.00	7/28/2016	and 68 Vendor
Float Deposit	\$170.00	9/1/2016	Float Deposit
Float Deposit	\$140.00	6/16/2016	Float Deposit
of Float	\$697.00		
<b>Final Deposit of Float</b>			
<b>TOTAL INCOME</b>	<b>\$697.00</b>		

SANDY BECKER

RECEIVED  
SEP 28 2017



Exeter Lions Club  
125 John St W  
PO Box 351,  
Exeter, ON N0M 1S6

Sept 12/2017

Municipality of South Huron  
322 Main Street,  
PO Box 759,  
Exeter, Ontario N0M 1S6

Re: Lions Youth Centre, 125 John St W (080036025050)

The Exeter Lions Club herewith applies to the Municipality of South Huron for a grant to help offset the Operating Expense for the years of 2017 and 2018 of up to \$5000.00 for Senior and Youth Activities . Please refer to our previous similar requests. The uses of the Youth Centre have not changed since then.

Should the Municipality require further information, in support of this application, please contact the writer (519-235-0768) or the club Chris Keller (519-868-3209)

Your support in this endeavour, over the years, has been sincerely appreciated by the Exeter Lions.

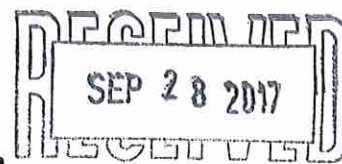
Yours truly,

Lion Paul Scott  
Exeter Lions Club





**Municipality of South Huron**  
**Community Grant Application Form**



Please return application by September 21 of any given year to:  
 Sandy Becker, Financial Services Manager/Treasurer  
 Municipality of South Huron,  
 322 Main St S, P O Box 759, Exeter, Ontario N0M 1S6  
 (519) 235-0310

Name of Applicant/Organization/Service Club/Community Group:		
EXETER LIONS CLUB.		
Contact Person:		
PAUL SCOTT.		
Position held in organization by contact person:		
MANAGER YOUTH CENTRE.		
Mailing Address:		
P.O. BOX 351 EXETER ON. 125 JOHN ST.		
Telephone:	Cell:	Fax:
519-235-5466	519-282-0841	519-235-3463
E-mail address:		Website:
PAUL.SCOTT@HAY.KEE.		
Specifics of Event/Project/Program requesting funds:		
YOUTH & ADULT SERVICES.		
Total Project Budget:		
Amount of Funds requested from the Municipality:		
(For in-kind requests please provide the monetary equivalent of the grant request)		
\$5000.00		
Have you applied to the Municipality for Funding in the past? YES.		
If yes, please provide summary of request.		
HELP WITH OPERATING COST OF OPERATING BUILDING FOR ADULT & YOUTH SERVICES.		
Applicants may present their funding request as a delegation to Council.		
Do you want to present your request to Council? <input type="radio"/> Yes <input checked="" type="radio"/> No		
<b>For Organizations/Service Clubs:</b>		
Are you a non-profit Organization? <input checked="" type="radio"/> Yes <input type="radio"/> No		
Charitable Registration Number (if applicable): C 81902		
Date of Incorporation (if applicable): JAN 1-1967.		
Organization/Project/Event Budget – attach or complete page 4		

**Grant Category and Description:**

Please check the appropriate category &amp; grant type:

- |  |                                |                               |
|--|--------------------------------|-------------------------------|
| <input checked="" type="radio"/> Youth/Senior Event          | <input type="radio"/> Monetary | <input type="radio"/> In Kind |
| <input type="radio"/> Community Beautification               | <input type="radio"/> Monetary | <input type="radio"/> In Kind |
| <input type="radio"/> Arts, Culture and Heritage             | <input type="radio"/> Monetary | <input type="radio"/> In Kind |
| <input type="radio"/> Tourism Development                    | <input type="radio"/> Monetary | <input type="radio"/> In Kind |
| <input type="radio"/> Community Special Event                | <input type="radio"/> Monetary | <input type="radio"/> In Kind |
| <input type="radio"/> Capital funding for a specific project | <input type="radio"/> Monetary | <input type="radio"/> In Kind |

**Project Information:**

Provide a brief description of the event, program or project. Include goals and timelines.

- BIG BROTHERS/SISTERS - MONTHLY GET TOGETHERS.
- CUBS, SCOUTS, BEAVERS - 2 NIGHTS WEEKLY.
- ONE CARE MEALS - WEEKLY.
- BRIDGE CLUB - MONTHLY.

If this is *not* a new project or initiative, please describe how it will enhance your program or increase participation and/or volunteerism.

N/A.

What is the specific purpose that the grant funds will be used for?

OPERATING COST OF YOUTH CENTRE TO HELP OFFSET.

For in-kind requests please provide details on type of request (ie materials, equipment or resources).

\$ TO HELP WITH OPERATING COST.

Indicate what other sources of funding is supporting this event, program or project.

- DRAWS, GREY CUP, SUPER BOWL
- FAMILY DAY BREAKFAST
- FISHING DERBY

Who will benefit from the purposed event, project or program (i.e. children, seniors, etc)?

CHILDREN &amp; SENIORS IN SOUTH HURON

**Organization Details:**

Provide a brief history of your organization, and indicate if it is incorporated as a non-profit organization.

- \* WE HAVE 58 MEMBERS INVOLVED IN PROGRAMS WITHIN SOUTH HURON
- \* WE ARE A NON-PROFIT ORGANIZATION
- \* WE HELP WITH SPLASH PAD AND MANY THINGS IN SOUTH HURON

Is your group able to issue charitable tax receipts on its own?

No.

What are the general objectives/services of your organization?

RAKE FUNDS WITHIN SOUTH HURON FOR YOUTH & ADULT SERVICES WITHIN. 100% OF PROCEEDS ARE SPENT IN SOUTH HURON

In what geographical area does your organization operate?

Exton Area for our Club / WORLDWIDE AS WELL

Do volunteers participate in your organization? If yes, indicate the number of volunteers and type of involvement?

List the Executive Officers of your organization:

SEE ATTACHED LIST.

<b>Project Budget:</b>	
Please provide or attach documentation if available	
<b>Revenue Sources</b>	
Applicant Contribution	
Grants	
Donation/Sponsorships	
Fund-raising efforts	
Other Sources	
<b>Total Revenue</b>	
<b>Expenses</b>	
Advertising and Promotion	
Program Supplies	
Entertainment	
Administration	
Salaries/Wages	
Facilities Rental	
Prizes and Awards	
Other	
<b>Total Expenses</b>	

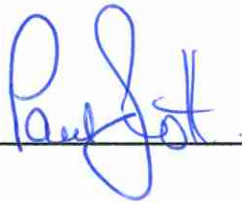


**Terms and Conditions:**

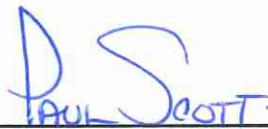
In the event that a grant is awarded, the applicant agrees to the following:

- To provide a complete status report of the use of the funds within 60 days of the event, project or program completion.
- To provide a financial statement from the previous year from either the event or the organization.
- To acknowledge the support of the Municipality of South Huron in all printed material and through other promotional means.
- The funds will be used only for the purposes described in this application.
- To inform Council if the project is delayed or changed substantially for any reason.
- In the event that the project does not go forward, the applicant will return those funds granted for the proposed project.

Signature: \_\_\_\_\_



Print Name: \_\_\_\_\_



Organization/ Service Club/Community Group: \_\_\_\_\_



Date Submitted: \_\_\_\_\_



10:09 AM

09/21/16

Accrual Basis

# **EXETER LIONS CLUB** **Profit & Loss Prev Year Comparison**

July 2014 through June 2015

	Jul '14 - Jun 15	Jul '13 - Jun 14	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Activity Income</b>				
Donations	1,365.00	150.00	1,215.00	810.0%
<b>Events Income</b>				
50/50 Joker Draw	1,832.00	936.00	896.00	95.7%
Canada Day	0.00	1,065.00	-1,065.00	-100.0%
Exeter Rodeo	0.00	310.10	-310.10	-100.0%
Family Day	204.21	2,670.00	-2,465.79	-92.4%
Fishing Derby	2,591.56	1,450.00	1,141.56	78.7%
Grey Cup	838.71	2,577.00	-1,738.29	-67.5%
Lions Cup	18,050.00	17,785.00	265.00	1.5%
Santa Parade	0.00	2,621.81	-2,621.81	-100.0%
Sturdy Wingz	0.00	100.00	-100.00	-100.0%
Events Income - Other	7,876.22	20,032.00	-12,155.78	-60.7%
<b>Total Events Income</b>	31,392.70	49,546.91	-18,154.21	-36.6%
Interest Income	48.43	47.37	1.06	2.2%
Activity Income - Other	75.00	0.00	75.00	100.0%
<b>Total Activity Income</b>	32,881.13	49,744.28	-16,863.15	-33.9%
<b>Administration Income</b>				
Administration charge	150.00	2,400.00	-2,250.00	-93.8%
Dividend	0.00	42.00	-42.00	-100.0%
Interest income	14.17	20.45	-6.28	-30.7%
Membership Fees	13,172.55	13,070.00	102.55	0.8%
<b>Total Administration Income</b>	13,336.72	15,532.45	-2,195.73	-14.1%
<b>Charitable trust</b>				
Donations in	0.00	25.00	-25.00	-100.0%
<b>Total Charitable trust</b>	0.00	25.00	-25.00	-100.0%
<b>Lions Den - Rent</b>	0.00	2,642.05	-2,642.05	-100.0%
<b>Lottery income</b>				
Interest income	51.06	34.66	16.40	47.3%
Lottery	34,955.04	22,629.20	12,325.84	54.5%
<b>Total Lottery income</b>	35,006.10	22,663.86	12,342.24	54.5%
<b>Park income</b>				
Ausable diner	26,457.00	6,634.00	19,823.00	298.8%
Interest income	26.30	1,125.51	-1,099.21	-97.7%
<b>Total Park income</b>	26,483.30	7,759.51	18,723.79	241.3%
<b>Youth Centre - rent</b>	19,385.00	15,350.00	4,035.00	26.3%
<b>Total Income</b>	127,092.25	113,717.15	13,375.10	11.8%
<b>Expense</b>				
<b>Activities</b>				
Donations	10,007.14	20,872.34	-10,865.20	-52.1%
<b>Event costs</b>				
Canada Day	80.00	495.33	-415.33	-83.9%
Chill CookOff	0.00	84.76	-84.76	-100.0%
Family Day	2,560.41	3,098.08	-537.67	-17.4%
Fishing Derby	4,297.94	4,649.18	-351.24	-7.6%
Golf Tournament	14,358.52	0.00	14,358.52	100.0%
Grey Cup	584.21	587.26	-3.05	-0.5%
Lions Cup	100.00	13,497.56	-13,397.56	-99.3%
Santa Parade	215.00	581.69	-366.69	-63.0%
Event costs - Other	4,471.65	2,269.22	2,202.43	97.1%
<b>Total Event costs</b>	26,667.73	25,263.08	1,404.65	5.6%
Insurance	3,407.40	0.00	3,407.40	100.0%
Interest & Service charges	113.52	0.00	113.52	100.0%
Office	1,745.88	0.00	1,745.88	100.0%
Prizes and Awards	950.00	1,250.00	-300.00	-24.0%
<b>Total Activities</b>	42,891.67	47,385.42	-4,493.75	-9.5%

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09/21/16

Accrual Basis

**EXETER LIONS CLUB**  
**Profit & Loss Prev Year Comparison**  
 July 2014 through June 2015

	Jul '14 - Jun 15	Jul '13 - Jun 14	\$ Change	% Change
<b>Administration</b>				
Dues	4,630.89	4,323.59	307.30	7.1%
Insurance	0.00	1,621.92	-1,621.92	-100.0%
Interest and service charges	0.00	1.28	-1.28	-100.0%
Maintenance	1,061.62	396.59	665.03	167.7%
Meetings	6,354.80	5,773.01	581.79	10.1%
Office	2,041.05	351.35	1,689.70	480.9%
Property Taxes	-3,357.89	1,536.12	-4,894.01	-318.6%
Telephone	305.73	491.30	-185.57	-37.8%
Utilities	3,090.81	3,856.47	-765.66	-19.9%
Administration - Other	800.00	0.00	800.00	100.0%
<b>Total Administration</b>	<b>14,927.01</b>	<b>18,351.63</b>	<b>-3,424.62</b>	<b>-18.7%</b>
<b>Lottery expense</b>				
Interest & Service Charge	0.00	0.00	0.00	0.0%
License	826.80	1,204.20	-377.40	-31.3%
Tickets	14,329.06	10,066.44	4,262.62	42.3%
<b>Total Lottery expense</b>	<b>15,155.86</b>	<b>11,270.64</b>	<b>3,885.22</b>	<b>34.5%</b>
<b>Park Expenses</b>				
Interest & Service Charge	0.00	0.00	0.00	0.0%
Maintenance	9,421.98	4,264.20	5,157.78	121.0%
Wages	7,176.00	3,750.00	3,426.00	91.4%
Park Expenses - Other	0.00	4,070.57	-4,070.57	-100.0%
<b>Total Park Expenses</b>	<b>16,597.98</b>	<b>12,084.77</b>	<b>4,513.21</b>	<b>37.4%</b>
<b>Youth Centre Costs</b>				
Insurance	0.00	2,238.00	-2,238.00	-100.0%
Maintenance & Supplies	16,301.85	14,675.88	1,625.97	11.1%
Telephone	857.17	880.17	-23.00	-2.6%
Utilities	5,926.00	7,264.56	-1,338.56	-18.4%
Youth Centre Costs - Other	2,617.00	0.00	2,617.00	100.0%
<b>Total Youth Centre Costs</b>	<b>25,702.02</b>	<b>25,058.61</b>	<b>643.41</b>	<b>2.6%</b>
<b>Total Expense</b>	<b>115,274.54</b>	<b>114,151.07</b>	<b>1,123.47</b>	<b>1.0%</b>
<b>Net Ordinary Income</b>	<b>11,817.71</b>	<b>-433.92</b>	<b>12,251.63</b>	<b>2,823.5%</b>
<b>Other Income/Expense</b>				
Other Income				
suspense	-1,235.59	0.00	-1,235.59	-100.0%
<b>Total Other Income</b>	<b>-1,235.59</b>	<b>0.00</b>	<b>-1,235.59</b>	<b>-100.0%</b>
<b>Net Other Income</b>	<b>-1,235.59</b>	<b>0.00</b>	<b>-1,235.59</b>	<b>-100.0%</b>
<b>Net Income</b>	<b>10,582.12</b>	<b>-433.92</b>	<b>11,016.04</b>	<b>2,538.7%</b>

Be a 100% Member

September 13, 2017

# The 100 Roar

## Exeter Lions Club

Box 351, Exeter Ontario NOM 1S6  
519-235-5466

District A-15, Zone 37 West  
Chartered December 11, 1937  
[www.e-clubhouse.org/sites/exeteron](http://www.e-clubhouse.org/sites/exeteron)

### EXECUTIVE

2017/2018.

PRESIDENT	DAN TURKHEIM
PAST PRESIDENT	CRAIG HEBERT
1ST VICE PRESIDENT	JEFF MACLEAN
2ND VICE PRESIDENT	CHARLIE RAU
3RD VICE PRESIDENT	CRAIG GLAVIN
SECRETARY	CHRIS KELLER
TREASURER	DARRYL PARSONS
CO-TREASURER	PAUL SCOTT
TAIL TWISTER	MARK KELLER
LION TAMER	ROSS ALEXANDER
DIRECTORS – 1 YEAR	BRUCE HODGE GLENN KELLS TOM PASSMORE B.J. THEOPHILOPOULOS
DIRECTORS – 2 YEAR	LEE FINKBEINER MARC DENOMME CHRIS MCDONALD MIKE WOOD

MEMBERSHIP CHAIR PAUL ANSTETT

BULLETIN EDITOR PAUL ANSTETT



International President  
Naresh Aggarwal's  
Theme



District Governor  
Charlene Dwyer's Theme

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#### Special points of interest:

- Exeter Lions 80<sup>th</sup> Year
- 29<sup>th</sup> Year for Conservation Dinner Partnership
- 100<sup>th</sup> Year of Lions Clubs International

### The Lion's Ode

Oh Lord thy blessings now let fall  
Upon our Lions as they call  
May all our ties of friendship be  
Forever strengthened Lord by Thee  
Amen