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File No. 16138

VIA EMAIL ONLY

September 1, 2017

Don Giberson, Environmental Services Director
Municipality of South Huron
322 Main St. S., Box 759
Exeter, ON   N0M 1S6

RE: Exeter Water Tower Upgrades – Report on Tenders

Tenders, as summarized by the following table, were received on Thursday, August 31, 2017 for the installation of a new hydrodynamic mixing system and actuated gate valve in the Exeter Water Tower.

Tenderer	Tendered Amount (incl. HST)
Landmark Municipal Services ULC	$215,587.00
BGL Contractors Corp.	$324,875.00

Each tender includes a contingency allowance of $20,000 + HST. 48-hour tender breakdowns were received on September 1, 2017 from both contractors. All tenders were checked and found to be mathematically correct. All tenders were properly signed, acknowledged the single addendum, and each was submitted with the specified bid bond and Agreement to Bond.

Further review focused on the tender of Landmark Municipal Services (Landmark), as they were the lowest tender submitted. We are familiar with Landmark for their various works with inspections, repairs, and new water tower and standpipe construction. They also design and supply their own hydrodynamic mixing system so have a good understanding of the work involved for installation. They have carried a local sub-contractor, J.M.R. Electric for the small amount of electrical work on this project (10%) and we are also familiar with J.M.R. in a sub-contractor role with electrical and mechanical work.

Based on our review, we can see no reason not to award this project to Landmark Municipal Services.

Based on comments from Municipal staff, we understand that the total tender price of Landmark is below the Municipal budget carried for this project.

If you require any additional information, please let me know.

Yours very truly,

B. M. ROSS AND ASSOCIATES LIMITED

Per _____
Ryan Steckly, P. Eng.

RBS:hv