



## Staff Report

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**Report To:** Dan Best, Chief Administrative Officer  
**From:** **Andrew Baird, Fire Chief**  
**Date:** February 5 2018  
**Report:** Fire 18.02  
**Subject:** Tender Results for the Replacement of a Walk In Rescue Apparatus

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### **Recommendations:**

**That** South Huron Council receives the report from Andrew Baird, Emergency Services Manager, re: Tender Results for the Replacement of a Walk In Rescue Apparatus; and

**That;** South Huron Council accept the tender received from the low bidder Lafleur Industries Inc and authorize award of a contract for Tender Results for the Replacement of Walk in Rescue Apparatus in the amount of \$191,622 (plus HST).

### **Purpose:**

The purpose of this report is to notify Council of the results of the tender for the Replacement of a Walk In Rescue Apparatus and to recommend award of a contract to the low bidder.

### **Background and Analysis:**

The tender is for the replacement of a Walk In Rescue Apparatus, in accordance with the Council approved life cycle for rolling stock and the South Huron Asset Management Plan. The tender was issued on Thursday, January 4<sup>th</sup>, 2018 for replacement of a Walk In Rescue Apparatus to replace an existing Walk In Rescue Apparatus. The tender was posted on the Municipal web site, through Bidding, along with social media notification, in accordance with the current Procurement Policy under Procurement By-law #33-2017. The tender closed on Wednesday January 31<sup>st</sup>, 2018 at 2:00pm

and six (6) tenders were received by the Municipality. Tenders were opened by Councillor DeLuca, in the presence of Sandy Becker, Financial Services Manager and Andrew Baird, Emergency Services Manager.

The following are the tender results:

<b>Quotations for Walk In Rescue Apparatus</b>			
<b>Company</b>	<b>Quoted Price (excluding HST)</b>	<b>HST</b>	<b>Total</b>
Lafleur Industries Inc	\$191,622.00	\$24,910.86	\$216,532.86
Carrier Emergency Vehicles	\$249,996.87	\$32,499.59	\$282,496.46
Fort Garry Fire Trucks	\$252,645.00	\$32,843.85	\$285,488.85
Dependable Fire Trucks	\$256,250.00	\$33,312.50	\$289,562.50
Resqtech Systems Inc	\$304,500.00	\$39,585.00	\$344,085.00
Darch Fire	\$351,333.63	\$45,673.37	\$397,007.01

Tenders were checked; found to be complete and in conformance with the specifications.

### **Operational Considerations:**

No alternatives were considered.

### **South Huron's Strategic Plan:**

Section 6.2.2 of the Municipality of South Huron 2015- 2019 Strategic Plan identifies key objectives that are reflective of the collective perspectives of the strategic planning process. The recommendations and actions outlined in this report are reflective of the following strategic objectives:

Administrative Efficiency and Fiscal Responsibility

Increased Communications and Municipal Leadership

Transparent, Accountable and Collaborative Governance

Dedicated Economic Development Effort

### **Financial Impact:**

The tendered price of the Walk In Rescue Apparatus, including non-recoverable HST is \$194,994.55. A breakdown of the additional costs to complete the purchase is listed below.

Tender	\$191,994.55
Travel / Fuel	\$5,000.00
Radio & Repeater Installation	\$2,000.00
Decaling	\$2,000.00
Apparatus Safety / Licensing	\$2,000.00
Equipment Installation	\$9,000.00
Total	\$211,994.55

Per the breakdown above, the purchase of this vehicle will remain within the approved 2018 budget of \$250,000.

### **Legal Impact:**

There are no legal implications for the Corporation resulting from the proposed recommendation.

### **Staffing Impact:**

There are no staffing implications for the Corporation resulting from the proposed recommendation.

### **Policies/Legislation:**

1. Approved 2018 Emergency Services Capital Budget
2. South Huron Asset Management Plan

### **Consultation:**

Manager of Financial Services/Treasurer.

**Related Documents:**

None.

Respectfully submitted,

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**Andrew Baird, Fire Chief**