



Staff Report

Report To: Dan Best, Chief Administrative Officer

From: **Don Giberson, Director of Operations and Infrastructure**

Date: October 15 2018

Report: ESD.18.34

Subject: Tender Results for the Supply of a Utility Tractor, Snow Blade, Snow Blower and Roadside Mower Attachments.

Recommendations:

That South Huron Council receive the report from Don Giberson, Director of Operations and Infrastructure RE: Tender Results for the Supply of a Utility Tractor, Snow Blade, Snow Blower and Roadside Mower Attachments. AND;

That South Huron Council accept the tender received from the low bidder Huron Tractor Ltd and authorize the award of a contract for Supply of a Utility Tractor, Snow Blade, Snow Blower and Roadside Mower Attachments in the amount of \$115,300 (including applicable HST).

Purpose:

The purpose of this report is to notify Council of the results of the tender for the supply of a utility tractor, snow blade, snow blower and roadside mower attachments and to recommend award of a contract to the low bidder.

Background and Analysis:

The tender for the Supply of a Utility Tractor, Snow Blade, Snow Blower and Roadside Mower Attachments was advertised on the Bids & Tenders web site on August 14, 2018. Tenders closed on Thursday, September 20, 2018 at 2:00pm and ten (10) tenders were received by the Municipality. Tenders were opened by Deputy Mayor Dave Frayne, in the presence of Angela

Shipway, Financial Services Supervisor; Maggie McBride, Financial Services Coordinator; Don Giberson, Director of Operations and Infrastructure and several contractors.

Tenders were checked by the Director of Operations and Infrastructure. Five of the tenders received did not meet the minimum specifications set out in the tender specifications. The remaining five tenders were found to be complete and in conformance with the tender specifications.

The following are the results of the tenders that met the minimum specifications:

	Dealership Name	Equipment Description	Quoted Price (excluding HST)	Non-recoverable HST	Total Price
1	Huron Tractor Ltd	John Deere 5115R Utility Tractor FT-4 (115hp)	\$79,900.00	\$0.00	\$79,900.00
		John Deere R240 Disc Mower (6 discs)	\$14,475.00	\$0.00	\$14,475.00
		Lucknow D85-OR (Snow Blower)	\$10,575.00	\$0.00	\$10,575.00
		Horst 4200 (Snow Blade)	\$10,350.00	\$0.00	\$10,350.00
TOTAL					\$115,300.00
2	Delta Power Equipment	Case IH Farmall 115U (115hp)	\$85,049.56	\$1,496.87	\$86,546.43
		Disc Mower (6 Discs)	\$15,146.00	\$266.57	\$15,412.57
		(Snow Blower)	\$11,288.44	\$198.68	\$11,487.12
		Horst 4203W (Snow Blade)	\$13,272.00	\$233.59	\$13,505.59
TOTAL					\$126,951.71
3	Farm Power Equipment Inc.	Deutz Fahr 5120 G (116hp)	\$90,988.00	\$0.00	\$90,988.00
		Disc Mower (6 Discs)	\$12,305.00	\$0.00	\$12,305.00
		(Snow Blower)	\$13,711.00	\$0.00	\$13,711.00
		Horst 4203W (Snow Blade)	\$13,503.00	\$0.00	\$13,503.00
TOTAL					\$130,507.00
4	McGavin Farm Equipment Ltd	New Holland T-5 120 Electro Command (117 hp)	\$115,500.00	\$2,032.80	\$117,532.80
		New Holland Disc Mower (6 Discs)	\$15,400.00	\$271.04	\$15,671.04
		Smyth (Snow Blower)	\$12,000.00	\$211.20	\$12,211.20
		Horst 4200 Series (Snow Blade)	\$13,600.00	\$239.36	\$13,839.36
TOTAL					\$159,254.40
5	McGavin Farm Equipment Ltd	New Holland T-6 155 Electro Command (125 hp)	\$123,800.00	\$2,178.88	\$125,978.88
		New Holland Disc Mower (6 Discs)	\$15,400.00	\$271.04	\$15,671.04
		Smyth (Snow Blower)	\$12,000.00	\$211.20	\$12,211.20
		Horst 4200 Series (Snow Blade)	\$13,600.00	\$239.36	\$13,839.36
TOTAL					\$167,700.48

Operational Considerations:

There were no alternatives considered.

South Huron's Strategic Plan:

Section 6.2.2 of the Municipality of South Huron 2015- 2019 Strategic Plan identifies key objectives that are reflective of the collective perspectives of the strategic planning process.

The recommendations and actions outlined in this report are reflective of the following strategic objectives:

Administrative Efficiency and Fiscal Responsibility

Increased Communications and Municipal Leadership

Transparent, Accountable and Collaborative Governance

Dedicated Economic Development Effort

Financial Impact:

The costs associated with the Supply of a Utility Tractor, Snow Blade, Snow Blower and Roadside Mower Attachments are included in the 2018 Transportation Services Capital Budget.

A detailed financial analysis of the tender received from the low bidder was carried out and summarized as follows:

FINANCIAL ANALYSIS SUMMARY		
	Unit Price	Total
Supply & Delivery 115 HP Utility Tractor	\$79,900.00	\$79,900.00
Supply & Delivery Snow Blade	\$14,475.00	\$14,475.00
Supply & Delivery PTO driven Snow Blower	\$10,575.00	\$10,575.00
Supply & Delivery 6' wide Roadside Mower	\$10,350.00	<u>\$10,350.00</u>
Subtotal		\$115,300.00
13% HST		<u>\$0.00</u>
TOTAL		\$115,300.00
Cost prior to HST		\$115,300.00
Non-recoverable HST		<u>\$0.00</u>
TOTAL		\$115,300.00
Approved Budget to replace roadside disk mower (Equip #140)		\$12,000.00
Approved Budget to replace Utility Tractor, PTO & blower (Equip #110)		<u>\$139,500.00</u>
Total Approved budget		\$151,500.00
Net Difference Approved Budget vs Tender Cost		\$36,200.00

The total cost for the supply of Utility Tractor, snow blade, snow blower and roadside mower attachments, including applicable non-recoverable HST is within the approved amounts in the 2018 Transportation Services Capital Budget.

The Utility tractor is a replacement for Equipment #110 - 2009 JD 5603 tractor/loader with PTO & blower. Please note that it was determined to be more operationally efficient to replace the tractor/loader with a tractor and snow blade at a reduced capital cost. The roadside mower (Equipment #140 2015 Keverland disk mower) and the PTO driven snow blower are equivalent replacements for existing equipment.

Legal Impact:

There are no legal implications for the Corporation resulting from the proposed recommendation.

Staffing Impact:

There are no staffing implications for the Corporation resulting from the proposed recommendation.

Policies/Legislation:

1. Approved 2018 Transportation Services Capital Budget

Consultation:

Director of Financial Services
Supervisor of Operations (Roads)

Related Documents:

None

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'Don Giberson', enclosed within a large, loopy oval shape.

Don Giberson, Director of Operations and Infrastructure