



January 11, 2019
Our File: 518044

Municipality of South Huron
322 Main Street South
Exeter, ON N0M 1S6

Attention: Mr. Don Giberson
Director of Operations and Infrastructure

Re: Mollard Line Structure No. 1056 Replacement
Tender Results

Dear Don:

This letter is to confirm the results of the tender opening held on Thursday, January 10th, 2019 for this project.

The tender period officially closed at 2:00pm, and bids were opened publicly at the Municipality's offices at approximately 2:05pm. Representatives from seven (7) different Contractors were present to observe the tenders as opened by yourself and Mayor, George Finch and observed by CAO, Dan Best, Financial Services Supervisor, Angela Shipway and Maggie McBride. Brad Walt of GM BluePlan Engineering Ltd. (GM BluePlan) also attended the opening on the Municipality's behalf. In all, 11 sealed bids were received from the list of plan takers.

Results of the tender are as follows:

	Bidder	Subtotal	HST	Total Price
1.	Cope Construction and Contracting Inc. 120 Scott Road Sarnia, ON N7T 7J2 Tel. (519) 344-5221 Fax (519) 344-5224 Email: sarnia@cope.on.ca	\$417,377.50	\$54,259.08	\$471,636.58
2.	Van Driel Excavating Inc. PO Box 339 37594 Telephone Road Clinton, ON N0M 1L0 Tel: (519) 482-3783 Fax: (519) 482-9065 Email: michael@vandrielinc.com	\$425,091.79	\$55,261.93	\$480,353.72
3.	Birnam Excavating Ltd. 7046 Nauvoo Road Warwick Township, ON N0N 1J4 Tel. (519) 828-3449 Fax (519) 828-3459 Email: bryan@birnam.ca	\$453,207.95	\$58,917.03	\$512,124.98

4.	Southshore Contracting of Essex County Inc. 1511 County Road 20 Amherstburg, ON N9V 2Y8 Tel.: (519) 961-9316 Email: jmalott.southshore@gmail.com	\$454,800.00	\$59,124.00	513,924.00
5.	VanBree Drainage & Bulldozing Ltd. 7074 Nauvoo Road Warwick Township, ON N0N 1J4 Tel. (519) 828-3641	\$468,605.50	\$60,918.72	\$529,524.22
6.	Frank Van Bussel & Sons Ltd. 3 Ilderbrook Circle Ilderton, ON N0M 2A0 Tel.: (519) 666-2094 Fax: (519) 666-1509	\$475,080.50 \$474,061.64	\$61,759.47 \$61,628.01	\$536,840.97 \$535,689.65
7.	Aar-Con Excavating Inc. 10009 Longwoods Road London, ON N6P 1P2 Tel: (519) 652-2529 Fax: (519) 652-5029	\$479,000.00	\$62,270.00	\$541,270.00
8.	Lavis Contracting Co. Ltd. 37462 Huron Road, RR#2 Clinton, ON N0M 1L0 Tel. (519) 482-3694 Fax (519) 482-7886 Email: ghamilton@lavis.ca	\$550,798.00	\$71,603.74	\$622,401.74
9.	Kurtis Smith Excavating Inc. 225 Industrial Park Drive Brussels, ON N0G 1H0 Tel: (519) 887-8855 Fax: (519) 887-8856 Email: ksexcc@hotmail.com	\$576,000.00	\$74,880.00	\$650,880.00
10.	National Structures 2011 Inc. 15 Kellwood Crescent Napanee, ON K7R 4A1 Tel: (613) 354-5400 Fax: (613) 354-5440 Email: bwilson@nationalstructures.ca	\$711,501.00	\$92,495.13	\$803,996.13
11.	Sierra Infrastructure Inc. 1401 Dundas Street Woodstock, ON N4S 8X8 Tel: (519) 421-9689	\$843,727.50 \$883,727.50	\$109,684.58 \$114,884.58	\$953,412.08 \$998,612.08

All tender prices include provisional items, and a total lump sum contingency fund of \$15,000.00.

All tenders have been checked for errors, omissions, qualifications and obvious imbalances. All offers were accompanied with appropriate Bid Bonds and Agreements to Bond. For your reference, attached is a spreadsheet comparing all of the unit and total prices received with our estimate.

The submission by Frank Van Bussel and Sons had minor rounding and mathematical errors, and the submission by Sierra Infrastructure had one mathematical error. These errors are minor in nature and had no effect on the ranking for the bids.

Cope Construction and Contracting Inc.'s price of \$471,636.58 (incl. HST), the low tender price, is \$73,509.32 (13.48%) lower than the Engineer's estimate of \$545,145.90 (incl. HST) and \$8,717.15 (1.81%) lower than the second bidder.

Cope Construction and Contracting Inc.'s tender submission notes a contract completion date of March 29, 2019 at no additional cost for the accelerated schedule. Cope Construction and Contracting Inc. is a reputable and competent firm with vast experience on similar projects. **Based on the above, we recommend that the contract for this work be awarded to the low bidder, Cope Construction and Contracting Inc.**

Upon Council's award we would be available to assist the Municipality in preparing the Contract Documents for execution, and arrange a preconstruction meeting.

Please contact our office should you have any comments or questions regarding the above, or wish to discuss this matter in more detail.

Yours truly,

GM BLUEPLAN ENGINEERING LTD.
Per

A handwritten signature in blue ink that reads 'Brad Walt'.

Brad Walt, C.E.T.
Encl.

