



Staff Report

Report To: Dan Best, Chief Administrative Officer
From: **Shane Timmermans, Manager of Transportation Services**
Date: February 22 2022
Report: TSD.22.05
Subject: Tender Results for Replacement of Unit #97 with a Wheel Loader with Attachments.

Recommendations:

That South Huron Council receive the report from Shane Timmermans Manager of Transportation Services RE: Tender Results for Replacement of Unit #97 with a Wheel Loader with Attachments AND;

That South Huron Council accept the tender received from Delta Power Equipment and authorize award of a contract for the supply of a Wheel Loader with Attachments and Extended 5 year 5000 hour warranty in the amount of \$367,306.50 (including HST).

Purpose:

The purpose of this report is to notify Council of the results of the tender and to recommend award of a contract.

Background and Analysis:

The tender for the supply of the Wheel Loader with Attachment was advertised on the Bids & Tenders on January 10, 2022.

Tenders closed on February 9, 2022 at 2:00pm and five (5) tenders were received by the Municipality. This was a fully digital tender and the tender

opening was virtual via Zoom and was recorded for transparency. The tender files were opened by Maggie McBride, Financial Services Officer as witnessed by Mayor George Finch, Shane Timmermans, Manager of Transportation Services and Don Giberson, General Manager of Infrastructure and Development.

The following is the tender results:

Tenders Received					
	Bidder	Make	Tender Price (excluding HST)	HST	Total Price
1	Delta Power Equipment	Hyundai	\$325,050.00	\$42,256.50	\$367,306.50
2	Toromont Cat	Cat	\$330,808.00	\$43,005.04	\$373,813.04
3	Wajax Equipment	Hitachi	\$354,495.00	\$46,084.35	\$400,579.35
4	CG Equipment	Doosan	\$365,935.00	\$47,571.55	\$413,506.55
5	Brandt Tractor Ltd.	John Deere	\$375,000.00	\$48,750.00	\$423,750.00

The tenders were checked and found to be complete and in conformance with the specifications.

Operational Considerations:

No alternatives were considered.

South Huron's Strategic Plan:

Section 6.2.2 of the Municipality of South Huron 2015- 2019 Strategic Plan identifies key objectives that are reflective of the collective perspectives of the strategic planning process. The recommendations and actions outlined in this report are reflective of the following strategic objectives:

- ✓ Administrative Efficiency and Fiscal Responsibility
- ✓ Increased Communications and Municipal Leadership
- ✓ Transparent, Accountable and Collaborative Governance
- ✓ Dedicated Economic Development Effort

Financial Impact:

The costs associated for the supply of the Wheel Loader with attachments was included in the approved 2022 Capital Budget.

A financial analysis of the tender received from the low bidder was carried out and is summarized as follows:

FINANCIAL ANALYSIS SUMMARY	
Supply of Wheel Loader	\$ 209,500.00
Extended warranty	\$ 7,550.00
Pick up sweeper	\$ 54,000.00
Snow plow and wing blade	<u>\$ 54,000.00</u>
Subtotal	\$ 325,050.00
Non-recoverable HST	<u>\$ 5,720.88</u>
TOTAL	\$ 330,770.88
Approved 2022 Budget	\$ 360,000.00
Net Difference Approved Budget vs Tender	\$ 29,229.12

The total tendered cost, including non-recoverable HST, is within the approved Capital Budget.

Legal Impact:

There are no legal implications for the Corporation resulting from the proposed recommendation.

Staffing Impact:

There are no staffing implications for the Corporation resulting from the proposed recommendation.

Communication Actions:

Tender notice was posted on the Municipal Web Site and in the HUB. Unofficial tender results were posted on Bids&tenders. Contract award will be communicated to the public through the publishing of the Council Minutes.

Policies/Legislation:

1. Transportation Services approved Capital Budget
2. Procurement By-Law #09-2021
3. South Huron Asset Management Plan

Consultation:

Don Giberson, General Manager of Infrastructure and Development and Sandy Becker, General Manager of Financial Services was consulted as part of the tender review and preparation of this report.

Related Documents:

None

Respectfully submitted,

Shane Timmermans, Manager of Transportation Services