



Staff Memo

Report To: South Huron Council

From: **Dan Best, Chief Administrative Officer/Deputy Clerk**

Date: May 16 2022

Report: CAO 14.2022

Subject: Stephen Arena Dasherboard System Replacement Tender Results

Recommendations:

That the memo of D. Best, Chief Administrative Officer dated May 16, 2022 regarding the Request for Tender (RFT) results for the Stephen Arena Floor Replacement be received; and

That South Huron Council accept the tender received from Athletica Sport Systems Inc. and authorize the award of contract in the amount of \$450,736.00 (HST included)

Purpose:

Approval

Background and Analysis:

The Request for Tender for the Stephen Township Dasherboard System Replacement (RFT-2022-RS-002) was advertised on Bids & Tenders on April 21, 2022.

Tenders closed on May 11, 2022 at 2:00pm and two (2) tenders were received by the Municipality.

The following Table provides a breakdown of the tender proposals:

Tenders Received			
Bidder	Tendered Price (excluding HST)	HST	Total Price
Athletica Sports Systems	\$450,736.00	\$58,595.68	\$509,331.68
Welmar Recreation Projects	\$439,043.00	\$57,075.59	\$496,118.59

A review of the bids was conducted by I.B Storey who are acting as our consultants on the project.

Although Welmar was the lowest bid, they did not meet the specifications for the tender. Specifically, the bid was deficient in the following areas:

- They did not provide a request for an "equivalency to the scoped product during the solicitation period; and
- The system frames would be welded as opposed to mechanically fastened.

I.B. Storey Consultants reached out Welmar Recreation Projects who advised that they would meet all specifications of the tender with the exception of the mechanically fastening the frames. The importance of the fastener as opposed to welds according to our consultants is provide higher durability and strength and as a result are more expensive to produce. Moreover, this was a requirement in the tender specifications.

As outlined in correspondence by I.B. Storey, it was determined that Welmar was non-compliant and that the tender be awarded to the lowest compliant bid which was Athletica Sports Systems.

Financial Impact:

A total of \$2,000,000 has been approved by Council for the Stephen Arena Renovation project as part of the 2022 budget. Stephen Arena Dasherboard System Replacement were incorporated as part of the overall budget.

The tender submitted by Athletica Sports Systems Inc. met all tender criteria. The impact to the Municipality is \$450,736.

This element of the project represents 22.5% of the overall budget.

Legal Impact:

There are no legal implications as a result of the actions outlined in this memo.

Staffing Impact:

There are no staffing implications as a result of the actions outlined in this memo.

Consultation:

IB Storey Inc.

Sandy Becker, GM of Finance

Maggie McBride, Deputy Treasurer

Jeremy Becker, GM of Community and Emergency Services

Stacey Jefferey, Community Development Officer

Related Documents:

I.B. Storey Letter of Recommendation

Respectfully submitted,

Dan Best, Chief Administrative Officer/Deputy Clerk